Flex Monitoring Team Data Summary Report No. 7

CAH Financial Indicators Report: Summary of Indicator Medians by State

August 2010



The Flex Monitoring Team is a consortium of the Rural Health Research Centers located at the Universities of Minnesota, North Carolina at Chapel Hill, and Southern Maine. Under contract with the federal Office of Rural Health Policy (PHS Grant No. U27RH01080), the Flex Monitoring Team is cooperatively conducting a performance monitoring project for the Medicare Rural Hospital Flexibility Program (Flex Program). The monitoring project is assessing the impact of the Flex Program on rural hospitals and communities and the role of states in achieving overall program objectives, including improving access to and the quality of health care services; improving the financial performance of Critical Access Hospitals; and engaging rural communities in health care system development.

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The Medicare Rural Hospital Flexibility Program

The Medicare Rural Hospital Flexibility Program (Flex Program), created by Congress in 1997, allows small hospitals to be licensed as Critical Access Hospitals (CAHs) and offers grants to States to help implement initiatives to strengthen the rural health care infrastructure. To participate in the Flex Grant Program, States are required to develop a rural health care plan that provides for the creation of one or more rural health networks; promotes regionalization of rural health services in the State; and improves the quality of and access to hospital and other health services for rural residents of the State. Consistent with their rural health care plans, states may designate eligible rural hospitals as CAHs.

CAHs must be located in a rural area (or an area treated as rural); be more than 35 miles (or 15 miles in areas with mountainous terrain or only secondary roads available) from another hospital or be certified before January 1, 2006 by the State as being a necessary provider of health care services. CAHs are required to make available 24-hour emergency care services that a State determines are necessary. CAHs may have a maximum of 25 acute care and swing beds, and must maintain an annual average length of stay of 96 hours or less for their acute care patients. CAHs are reimbursed by Medicare on a cost basis (i.e., for the reasonable costs of providing inpatient, outpatient and swing bed services).

The legislative authority for the Flex Program and cost-based reimbursement for CAHs are described in the Social Security Act, Title XVIII, Sections 1814 and 1820, available at http://www.ssa.gov/OP_Home/ssact/title18/1800.htm

Introduction

All hospitals, regardless of size and organizational structure, benefit from comparative data on financial condition and performance. The unique reimbursement and organizational structure of critical access hospitals (CAHs) make it important to have financial indicators that capture their own circumstances for performance assessment. CAHs differ from urban and other rural hospitals that are paid under the Medicare Prospective Payment System (PPS) in important aspects that affect the most appropriate way to measure financial condition. Unlike PPS hospitals, CAHs receive cost-based reimbursement for inpatient and outpatient care, and the incentives, financial management, and utilization practices under these two payment methods differ substantially. There are also organizational differences between CAHs and other hospitals that may affect financial performance; for instance, CAHs have relaxed staffing rules under Medicare, and they have limits on bed-size and average length of stay (and low volume hospitals have been found to face substantially more annual variation in demand for services, making financial planning difficult).

This Briefing Paper presents state and national median values of the twenty financial indicators included in the CAH Financial Indicators Report, a report that is distributed to each CAH administrator annually. As part of ongoing work of the Flex Monitoring Team, these indicators were specifically designed to capture the financial performance of CAHs. In order to identify the indicators that were most relevant to the financial performance of CAHs, a Technical Advisory Group (TAG) of four individuals knowledgeable in CAH financial and operational issues, data, and reporting practices was selected to provide advice to a research team from the University of North Carolina at Chapel Hill. The TAG evaluated frequently used indicators of hospital financial performance for their applicability to CAHs. Their evaluation relied on three criteria: feasibility (whether the indicator can be accurately calculated from Medicare cost report data²), importance (whether the indicator is an important measure of the financial management of CAHs), and usefulness (whether the indicator is useful to CAH administrators). The TAG retained 13 of the most frequently used indicators from the review. In addition, 7 other financial ratios were added that are not commonly used in the financial assessment of larger hospitals, but that group members believed capture important attributes of CAH financial management. One more was added in 2010.

The resulting 21 indicators fall under six domains: profitability, liquidity, capital structure, revenue, cost, and utilization. In the pages that follow, a brief description of the domains and the indicators within them is provided, along with a table that allows comparison across states. The Appendix to this report includes the median values for each indicator by state, enabling the values for all indicators for one state to be viewed on a single page. More detailed information about the definition and interpretation of the indicators can be found in the document "Briefing Paper No. 7. Financial Indicators for Critical Access Hospitals May 2005" which can be downloaded from the Flex Monitoring Team website:

¹ The list of potential indicators resulted from a review of financial ratios in articles, peer-reviewed journals, and other industry and scientific publications.

² Medicare cost reports were selected as the data source for calculating indicator values because they are the only national data that use standard definitions, have sufficient detail, and will eventually include data for all CAHs.

http://www.flexmonitoring.org/documents/BriefingPaper7_FinancialIndicators.pdf

The following table includes, by state, the total number of Critical Access Hospitals with a Medicare Cost Report for at least 360 days in period, the minimum required to be included in the calculation of medians. The number of CAHs for a particular indicator may be less than the number in the table if there were unusable data for one or more CAHs in the state.

State	2008 Number of CAHs	State	2008 Number of CAHs
AK	9	NC	20
AL	3	ND	31
AR	27	NE	65
AZ	10	NH	13
CA	25	NM	6
CO	26	NV	10
FL	11	NY	13
GA	32	ОН	34
HI	8	OK	29
IA	82	OR	25
ID	25	PA	12
IL	51	SC	5
IN	35	SD	36
KS	82	TN	14
KY	29	TX	73
LA	27	UT	9
MA	3	VA	6
ME	15	VT	8
MI	33	WA	37
MN	77	WI	58
MO	36	WV	17
MS	24	WY	14
MT	42		

^{*}Median values calculated ONLY for states with post-conversion Medicare Cost Report data for at least 2 critical access hospitals in 2008

Profitability Indicators

Profitability is the net result of a large number of reimbursement and managerial policies and decisions and it reflects the combined effects of liquidity, asset management, and debt on operating results. *Profitability indicators* measure the ability to generate the financial return required to replace assets, meet increases in service demands, and compensate investors (in the case of a for-profit organization).

Total Margin measures the control of expenses relative to revenues.

Total margin formula:

Net income

Total revenue

Cash Flow Margin measures the ability to generate cash flow from providing patient care services.

Cash flow margin formula:

Net income – (Contributions, investments, and appropriations +

<u>Depreciation expense + Interest expense)</u>
Net patient revenue + Other income –
Contributions, investments, and appropriations

Return on Equity measures the net income generated by equity investment (net assets).

Return on equity formula: <u>Net income</u>

Net assets

Operating margin measures the control of operating expenses relative to operating revenues.

Operating margin formula: <u>Net operating income</u>

Operating revenue

G ₄ 4	Total		Return on	
State	Margin	Margin	Equity	Margin
	%	%	%	%
US	2.40	5.64	5.41	0.67
AK	1.69	2.37	3.29	1.22
AL	-2.48	-0.68	-1.72	-5.74
AR	-4.38	2.38	0.44	-4.38
AZ	5.89	11.93	9.55	7.56
CA	3.06	2.98	16.32	-0.11
CO	4.62	4.89	6.23	-3.26
FL	0.31	2.73	8.68	-2.80
GA	-0.25	0.97	3.95	-4.39
HI	-16.18	-16.54	-6.98	-19.91
IA	4.97	8.36	6.16	2.42
ID	4.99	6.33	9.22	2.45
IL	3.14	7.01	6.42	2.41
IN	3.72	8.95	6.02	7.10
KS	-0.74	-4.71	-1.69	-7.43
KY	2.38	6.65	5.79	2.02
LA	3.11	6.27	8.16	1.14
MA	3.56	6.24	13.92	2.32
ME	0.62	4.53	2.44	2.66
MI	1.85	5.39	5.63	1.98
MN	3.62	8.02	6.62	3.00
MO	4.19	7.36	7.63	1.40
MS	0.88	4.35	-1.72	0.89
MT	3.12	2.91	6.16	-2.16
NC	0.58	3.35	2.46	-1.91
ND	-0.95	3.64	-0.61	-2.25
NE	4.82	9.63	6.71	4.07
NH	0.12	5.24	0.52	0.67
NM	8.81	7.92	21.63	14.02
NV	2.62	7.66	7.33	1.13
NY	-1.49	3.71	-4.32	-1.23
ОН	-1.22	3.48	-1.38	1.34
OK	1.49	0.31	6.25	-4.79
OR	1.21	4.82	4.11	1.21
PA	1.61	6.63	8.62	1.50
SC	0.85	-0.08	4.47	-5.50
SD	3.32	7.84	6.80	3.15
TN	-0.12	4.53	0.91	-0.22
TX	3.25	3.76	5.22	-0.93
UT	2.52	5.42	6.41	3.12
VA	-3.33	-0.35	0.08	-5.09
VT	0.87	5.72	1.99	0.31
WA	2.89	3.57	6.17	-1.20
WI	2.49	8.32	4.30	3.70
WV	0.32	4.01	2.41	0.55
WY	6.49	6.12	11.22	2.86
VV I	0.49	0.12	11.22	2.00

Total Cash Flow Datum on Operating

Liquidity Indicators

A liquid asset is one that trades in an active market and hence can be quickly converted to cash at the going market price. An analysis of liquidity asks the question "will the organization be able to pay off its debts as they come due over the next year or so?" *Liquidity indicators* measure the ability to meet cash obligations in a timely manner.

Current Ratio measures the number of times short-term obligations can be paid using short-term assets.

Current ratio formula: Current assets

Current liabilities

Days Cash on Hand measures the number of days an organization could operate if no cash was collected or received.

Days cash on hand formula:

<u>Cash + Marketable securities + Unrestricted</u> investments

(Total expenses – Depreciation) / Days in period

Days Revenue in Accounts Receivable measures the number of days that it takes an organization to collect its receivables.

Days revenue in accounts receivable formula:

Net patient accounts receivable
(Net patient service revenue) / Days in period

State	Current Ratio	Days Cash on Hand	Days Revenue in Accounts Receivable
	Times	Days	Days
US	2.29	61.00	57.70
AK	2.35	87.82	63.18
AL	1.14	10.81	68.19
AR	2.08	16.37	63.96
AZ	3.03	54.36	60.35
CA	1.87	42.49	63.14
CO	2.79	93.12	60.58
FL	1.50	10.42	53.63
GA	1.77	28.66	54.48
HI	0.95	14.77	39.84
IA	2.33	126.15	60.54
ID	3.13	71.01	65.83
IL	2.40	81.71	60.94
IN	3.10	63.93	50.06
KS	2.35	62.97	55.28
KY	2.22	27.48	56.15
LA	2.63	66.02	51.08
MA	1.45	88.42	45.56
ME	1.30	46.78	35.82
MI	1.82	55.32	45.38
MN	2.40	99.60	59.79
MO	2.60	77.80	61.32
MS	1.09	10.39	59.86
MT	2.49	72.35	66.85
NC	1.94	33.71	65.84
ND	1.61	27.22	57.76
NE	3.19	111.77	60.85
NH	2.34	127.52	51.05
NM	2.12	18.55	47.98
NV	3.47	62.77	76.84
NY	1.56	46.02	48.56
ОН	1.86	41.56	53.20
OK	2.38	30.46	69.69
OR	1.83	55.64	58.89
PA	1.45	22.18	49.86
SC	1.34	47.24	71.19
SD	2.26	42.26	60.42
TN	0.79	13.31	54.82
TX	2.40	41.90	59.95
UT	5.10	6.06	45.28
VA	1.43	68.35	58.86
VT	1.93	84.21	53.73
WA	2.53	56.12	51.73
WI	2.48	99.68	54.26
WV	1.16	20.25	55.22
WY	4.37	79.43	63.03

Capital Structure Indicators

The extent to which an organization uses debt financing, or financial leverage, has three important implications. First, debt allows not-for-profit organizations to provide more services than it could if it were financed only by contributed capital and retained earnings. Second, creditors look to the equity to provide a margin of safety, so the higher the proportion of total capital provided by the owners, the less the risk faced by creditors. Third, if the organization earns more on investments financed with borrowed funds than it pays in interest, the return on owner's capital is magnified, or leveraged up. *Capital structure indicators* measure the extent of debt and equity financing.

Equity Financing measures the percentage of total assets financed by equity.

Equity financing formula: <u>Net assets</u>

Total assets

Debt Service Coverage measures the ability to pay obligations related to long-term debt, principal payments and interest expense.

Debt service coverage formula:

Net income + Depreciation exp. + Interest exp.

Current portion of long-term debt *

(Days in period / 365) +

Interest expense

Long-Term Debt to Capitalization measures the percentage of total capital that is debt.

Long-term debt to capitalization formula:

<u>Long-term debt</u> Long-term debt + Net assets

	Equity	Debt Service	Long-term Debt to
State	Financing	Coverage	Capitalization
51411	%	Times	%
US	60.79	2.67	26.84
AK	75.82	12.83	2.72
AL	35.41	1.17	11.53
AR	66.59	4.50	22.09
AZ	65.28	3.49	16.46
CA	51.52	2.06	42.54
CO	58.55	3.82	32.84
FL	45.57	1.15	40.40
GA	54.09	2.21	14.52
HI	83.60	-18.41	5.42
IA	65.62	4.44	23.18
ID	66.36	3.20	17.71
IL	59.44	3.15	32.84
IN	58.54	3.54	31.54
KS	69.33	1.27	15.02
KY	54.45	2.76	33.49
LA	65.41	1.11	20.28
MA	60.17	4.25	11.73
ME	56.58	1.96	35.94
MI	57.85	2.59	33.61
MN	54.90	3.13	34.26
MO	51.11	2.87	36.03
MS	54.67	1.17	30.19
MT	66.15	2.56	21.51
NC	54.42	2.04	33.14
ND	55.18	1.36	30.62
NE	72.11	3.55	19.85
NH	49.49	4.03	43.77
NM	78.12	1.89	11.52
NV	82.18	2.27	11.16
NY	42.86	0.84	49.68
ОН	62.49	1.74	27.24
OK	69.08	0.80	12.54
OR	53.26	2.97	25.67
PA	32.56	1.34	56.99
SC	56.42	3.44	37.34
SD	60.49	3.57	17.15
TN	42.70	4.11	0.62
TX	72.56	1.17	12.17
UT	87.78	1.89	0.00
VA	60.16	1.22	20.86
VT	54.51	2.24	37.57
WA	52.39	3.44	37.25
WI	53.71	3.33	34.55
WV	30.77	1.90	60.92
WY	79.38	5.98	7.07
-		•	•

Revenue Indicators

Most organizations receive revenues from many sources and relative profitability often varies among sources. A substantial proportion of revenue from commercial and private payers reduces reliance on the fixed margins of Medicare and Medicaid. *Revenue indicators* measure the amount and mix of different sources of revenue.

Outpatient Revenues to Total Revenues measures the percentage of total revenues that are for outpatient revenues (including, for example, Rural Health Clinics, free-standing clinics, and home health clinics).

Outpatient revenues to total revenues formula: <u>Total outpatient revenue</u>

Total patient revenue

Patient Deductions measures the allowances and discounts per dollar of total patient revenues.

Patient deductions formula: <u>Contractual allowances and discounts</u>
Gross total patient revenue

Medicare Inpatient Payer Mix measures the percentage of total inpatient days that are provided to Medicare patients.

Medicare inpatient payer mix formula:

Medicare inpatient days

Total inpatient days – Nursery bed days – NF Swing bed days

Medicare Outpatient Payer Mix measures the percentage of total outpatient charges that are for Medicare patients.

Medicare outpatient payer mix formula: Outpatient Medicare charges

Total outpatient charges

Medicare Outpatient Cost to Charge measures outpatient Medicare costs per dollar of outpatient Medicare charges.

Medicare outpatient cost to charge formula:

Outpatient Medicare costs
Outpatient Medicare charges

Medicare Revenue per Day measures the amount of Medicare revenue earned per Medicare day.

Medicare revenue per day formula: <u>Medicare revenue</u>

Medicare days – SNF Swing bed days

State	Outpatient Revenues to	Patient	Medicare		Medicare	
State		ratient	Inpatient	Outpatient	Outpatient	Medicare
	Total Revenues	Deductions	Payer Mix	Payer Mix	Cost to Charge	Revenue per Day
, ,	%	%	%	%	%	\$
US	69.28	34.82	73.36	36.07	0.48	1633
AK	51.21	14.54	71.43	26.33	0.91	2745
AL	60.33	48.38	88.59	37.63	0.53	1108
AR	65.57	44.42	74.13	39.94	0.46	1267
AZ	80.39	49.94	49.46	22.38	0.36	2148
CA	60.19	47.15	61.00	38.13	0.37	2627
CO	70.00	30.57	75.66	38.09	0.53	1958
FL	70.09	63.23	71.79	31.80	0.33	1401
GA	66.52	42.65	72.29	32.66	0.41	1129
HI	26.53	12.58	44.48	16.00	0.75	2324
IA	74.83	29.71	79.34	41.07	0.53	1523
ID	66.33	27.81	67.49	32.81	0.58	1764
IL	72.77	44.27	80.52	39.00	0.39	1450
IN	75.05	44.51	67.21	31.77	0.37	1659
KS	64.47	25.92	85.74	44.88	0.55	1386
KY	73.03	49.97	70.71	32.45	0.33	1164
LA	63.29	47.73	71.04	34.94	0.49	1468
MA	74.76	55.69	70.96	28.75	0.32	2463
ME	72.20	32.41	74.45	38.96	0.48	1749
MI	78.91	35.45	63.38	33.55	0.45	1977
MN	65.59	27.72	59.38	31.29	0.49	1946
MO	74.26	39.20	77.68	38.21	0.44	1526
MS	54.13	35.11	80.19	42.11	0.43	1010
MT	57.86	11.24	76.83	36.96	0.68	1580
NC	66.25	45.61	73.34	40.25	0.45	1613
ND	59.51	19.32	85.69	46.95	0.56	1145
NE	68.03	21.81	78.64	46.81	0.56	1647
NH	75.41	36.16	64.57	33.68	0.44	2255
NM	78.10	38.36	58.38	30.18	0.40	1934
NV	66.60	36.86	59.68	33.95	0.37	2461
NY	67.11	41.44	80.50	26.59	0.39	1434
ОН	74.44	47.40	66.25	27.63	0.39	1798
OK	59.91	41.65	79.67	34.99	0.52	1504
OR	69.00	35.15	56.79	35.01	0.56	2518
PA	66.92	53.42	70.72	31.36	0.34	1209
SC	70.92	40.06	68.16	29.11	0.49	1305
SD	64.67	24.48	82.48	43.48	0.51	1431
TN	71.15	47.73	74.47	29.22	0.37	1337
TX	70.36	44.64	75.48	34.28	0.47	1646
UT	66.44	25.80	50.22	22.50	0.53	1820
VA	71.42	56.43	76.24	37.43	0.33	1849
VT	75.06	36.18	63.79	30.16	0.47	2110
WA	69.27	35.58	66.61	32.56	0.55	2550
WI	70.91	35.57	63.11	27.96	0.45	1916
WV	72.93	40.55	69.20	31.19	0.47	1243
WY	58.58	25.35	67.91	32.94	0.58	2210

Cost Indicators

Most organizations incur labor, supply, and capital costs. Cost management reduces the likelihood of financial problems due to low productivity, poor inventory management, and excessive asset acquisition costs. *Cost indicators* measure the amount and mix of different types of costs.

Salaries to Total Expenses measures the percentage of total expenses that are labor costs.

Salaries to total expenses formula:

Salary expense Total expenses

Average Age of Plant measures the average age in years of the fixed assets of an organization.

Average age of plant formula:

Accumulated depreciation
Depreciation expense *
(Days in period / 365)

FTEs per Adjusted Occupied Bed measures the number of full-time employees per each occupied bed.

FTEs per adjusted occupied bed formula:

Number of FTEs Adjusted occupied beds¹

¹. (Inpatient days – NF Swing days – Nursery days) * (Total patient revenue / (Total inpatient revenue – Inpatient NF revenue – Other LTC Revenue)) / Days in period

	Salaries to	Average	FTEs per
a	Total –	Age of	Adjusted
State	Expenses	Plant	Occupied Bed
	%	Years	FTEs
US	44.26	10.39	5.66
AK	43.23	17.91	15.47
AL	44.78	6.91	5.50
AR	43.97	5.27	4.33
AZ	40.44	9.22	5.25
CA	42.06	9.48	9.48
CO	46.39	9.11	8.00
FL	44.39	9.55	4.20
GA	45.81	12.74	4.93
HI	42.64	17.25	9.59
IA	41.63	9.80	5.11
ID	46.24	9.88	8.90
IL	41.15	10.20	5.17
IN	44.41	7.39	5.11
KS	47.36	14.19	5.47
KY	42.81	8.92	4.06
LA	40.35	9.70	5.20
MA	45.29	10.75	4.81
ME	45.74	11.20	6.54
MI	43.68	12.05	6.84
MN	43.01	9.76	8.60
MO	44.54	8.85	4.70
MS	44.19	11.31	4.00
MT	48.57	14.07	9.43
NC	43.11	10.04	6.20
ND	47.76	13.23	6.07
NE	45.33	9.42	5.94
NH	47.12	8.26	5.65
NM	42.11	9.28	5.11
NV	40.31	9.30	8.72
NY	53.55	11.81	5.55
ОН	41.25	10.19	5.22
OK	45.56	9.26	4.52
OR	45.81	10.08	7.45
PA	39.31	13.88	4.79
SC	41.76	13.09	6.71
SD	47.75	10.88	5.55
TN	41.35	10.82	3.70
TX	41.39	11.02	4.89
UT	39.54	11.68	5.79
VA	43.00	11.03	4.97
VT	45.16	8.96	6.07
WA	48.23	10.66	7.68
WI	43.08	9.58	6.09
WV	41.49	12.47	6.23
WY	45.73	10.63	10.18
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Utilization Indicators

Overhead costs are incurred on all assets, whether used or not. More patient activity generates higher revenues and reduces unit costs by spreading fixed costs over more patients. *Utilization indicators* measure the extent to which fixed assets (beds) are fully occupied.

Average Daily Census Swing-SNF Beds measures the average number of swing-SNF beds occupied per day.

Average daily census swing-SNF beds formula:

Inpatient swing bed SNF days
Days in period

Average Daily Census Acute Beds measures the average number of acute care beds occupied per day.

Average daily census acute beds formula:

Inpatient acute care bed days
Days in period

State	Swing-SNF Beds	Acute Beds
	Days	Days
US	1.62	4.44
AK	1.30	1.53
AL	4.52	5.11
AR	1.31	7.43
AZ	0.42	3.83
CA	0.63	5.85
CO	1.32	2.57
FL	1.29	4.90
GA	1.46	4.20
HI	0.89	0.10
IA	2.27	4.37
ID	1.05	3.32
IL	1.88	6.62
IN	1.63	9.01
KS	2.22	2.65
KY	1.96	7.31
LA	0.96	5.54
MA	4.28	8.57
ME	2.75	9.03
MI	0.61	5.86
MN	1.42	4.06
MO	2.33	5.49
MS	5.35	6.42
MT	1.46	1.67
NC	1.86	5.65
ND	1.98	1.70
NE	1.60	2.98
NH	2.27	10.58
NM	0.43	4.89
NV	0.36	5.37
NY	2.50	3.55
OH	1.51	8.37
OK	1.87	2.90
OR	0.70	7.35
PA	2.38	8.17 5.40
SC	1.72	1.79
SD	2.65	3.84
TN	1.15	3.84
TX	0.92	3.16
UT	1.59	8.93
VA	1.65	11.88
VT WA	1.07	4.14
WI	1.39	6.12
WV	1.31	5.31
WY	1.42	3.91
VV 1	1.72	5.71

Appendix

2008 Median indicator values by state

2008 Median Indicator Values for Alabama and the United States CAH Financial Indicators Report

Issue 7					
Indicator	AL	US			
Total Margin	-2.48	2.40			
Cash Flow Margin	-0.68	5.64			
Return on Equity	-1.72	5.41			
Operating Margin	-5.74	0.67			
Current Ratio	1.14	2.29			
Days Cash on Hand	10.81	61.00			
Net Days Revenue in Accounts Receivable	68.19	57.70			
Equity Financing	35.41	60.79			
Debt Service Coverage	1.17	2.67			
Long-Term Debt to Capitalization	11.53	26.84			
Outpatient Revenues to Total Revenues	60.33	69.28			
Patient Deductions	48.38	34.82			
Medicare Inpatient Payer Mix	88.59	73.36			
Medicare Outpatient Payer Mix	37.63	36.07			
Medicare Outpatient Cost to Charge	0.53	0.48			
Medicare Revenue per Day	1108	1633			
Salaries to Total Expenses	44.78	44.26			
Average Age of Plant	6.91	10.39			
FTEs per Adjusted Occupied Bed	5.50	5.66			
Average Daily Census Swing-SNF Beds	4.52	1.62			
Average Daily Census Acute Beds	5.11	4.44			
Number of Included CAHs	3	1247			



2008 Median Indicator Values for Alaska and the United States CAH Financial Indicators Report

Issue 7 Indicator AK US Total Margin 1.69 2.40 Cash Flow Margin 2.37 5.64 3.29 Return on Equity 5.41 Operating Margin 1.22 0.67 Current Ratio 2.35 2.29 Days Cash on Hand 87.82 61.00 Net Days Revenue in Accounts Receivable 63.18 57.70 **Equity Financing** 75.82 60.79 Debt Service Coverage 12.83 2.67 Long-Term Debt to Capitalization 2.72 26.84 **Outpatient Revenues to Total Revenues** 51.21 69.28 **Patient Deductions** 14.54 34.82 Medicare Inpatient Payer Mix 71.43 73.36 Medicare Outpatient Payer Mix 26.33 36.07 Medicare Outpatient Cost to Charge 0.91 0.48 Medicare Revenue per Day 2745 1633 Salaries to Total Expenses 43.23 44.26 Average Age of Plant 17.91 10.39 FTEs per Adjusted Occupied Bed 15.47 5.66

Number of Included CAHs is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis). N/A denotes medians that could not be calculated since there were no valid values for this indicator for 2008. See complete report for discussion.

1.30

1.53

1.62

4.44

1247

Average Daily Census Swing-SNF Beds

Average Daily Census Acute Beds

Number of Included CAHs



2008 Median Indicator Values for Arizona and the United States CAH Financial Indicators Report Issue 7

Issue 7					
Indicator	AZ	US			
Total Margin	5.89	2.40			
Cash Flow Margin	11.93	5.64			
Return on Equity	9.55	5.41			
Operating Margin	7.56	0.67			
Current Ratio	3.03	2.29			
Days Cash on Hand	54.36	61.00			
Net Days Revenue in Accounts Receivable	60.35	57.70			
Equity Financing	65.28	60.79			
Debt Service Coverage	3.49	2.67			
Long-Term Debt to Capitalization	16.46	26.84			
Outpatient Revenues to Total Revenues	80.39	69.28			
Patient Deductions	49.94	34.82			
Medicare Inpatient Payer Mix	49.46	73.36			
Medicare Outpatient Payer Mix	22.38	36.07			
Medicare Outpatient Cost to Charge	0.36	0.48			
Medicare Revenue per Day	2148	1633			
Salaries to Total Expenses	40.44	44.26			
Average Age of Plant	9.22	10.39			
FTEs per Adjusted Occupied Bed	5.25	5.66			
Average Daily Census Swing-SNF Beds	0.42	1.62			
Average Daily Census Acute Beds	3.83	4.44			
Number of Included CAHs	10	1247			



2008 Median Indicator Values for Arkansas and the United States

CAH Financial Indicators Report

Issue 7					
Indicator	AR	US			
Total Margin	-4.38	2.40			
Cash Flow Margin	2.38	5.64			
Return on Equity	0.44	5.41			
Operating Margin	-4.38	0.67			
Current Ratio	2.08	2.29			
Days Cash on Hand	16.37	61.00			
Net Days Revenue in Accounts Receivable	63.96	57.70			
Equity Financing	66.59	60.79			
Debt Service Coverage	4.50	2.67			
Long-Term Debt to Capitalization	22.09	26.84			
Outpatient Revenues to Total Revenues	65.57	69.28			
Patient Deductions	44.42	34.82			
Medicare Inpatient Payer Mix	74.13	73.36			
Medicare Outpatient Payer Mix	39.94	36.07			
Medicare Outpatient Cost to Charge	0.46	0.48			
Medicare Revenue per Day	1267	1633			
Salaries to Total Expenses	43.97	44.26			
Average Age of Plant	5.27	10.39			
FTEs per Adjusted Occupied Bed	4.33	5.66			
Average Daily Census Swing-SNF Beds	1.31	1.62			
Average Daily Census Acute Beds	7.43	4.44			
Number of Included CAHs	27	1247			



2008 Median Indicator Values for California and the United States CAH Financial Indicators Report

Issue 7 Indicator CA US Total Margin 3.06 2.40 Cash Flow Margin 2.98 5.64 Return on Equity 16.32 5.41 Operating Margin -0.110.67 Current Ratio 1.87 2.29 Days Cash on Hand 42.49 61.00 Net Days Revenue in Accounts Receivable 63.14 57.70 **Equity Financing** 51.52 60.79 Debt Service Coverage 2.06 2.67 Long-Term Debt to Capitalization 42.54 26.84 **Outpatient Revenues to Total Revenues** 60.19 69.28 **Patient Deductions** 47.15 34.82 Medicare Inpatient Payer Mix 61.00 73.36 Medicare Outpatient Payer Mix 38.13 36.07 Medicare Outpatient Cost to Charge 0.37 0.48 Medicare Revenue per Day 2627 1633 Salaries to Total Expenses 42.06 44.26 Average Age of Plant 9.48 10.39 FTEs per Adjusted Occupied Bed 9.48 5.66 Average Daily Census Swing-SNF Beds 0.63 1.62 5.85 Average Daily Census Acute Beds 4.44 Number of Included CAHs 25 1247



2008 Median Indicator Values for Colorado and the United States

CAH Financial Indicators Report

Issue 7					
Indicator	CO	US			
Total Margin	4.62	2.40			
Cash Flow Margin	4.89	5.64			
Return on Equity	6.23	5.41			
Operating Margin	-3.26	0.67			
Current Ratio	2.79	2.29			
Days Cash on Hand	93.12	61.00			
Net Days Revenue in Accounts Receivable	60.58	57.70			
Equity Financing	58.55	60.79			
Debt Service Coverage	3.82	2.67			
Long-Term Debt to Capitalization	32.84	26.84			
Outpatient Revenues to Total Revenues	70.00	69.28			
Patient Deductions	30.57	34.82			
Medicare Inpatient Payer Mix	75.66	73.36			
Medicare Outpatient Payer Mix	38.09	36.07			
Medicare Outpatient Cost to Charge	0.53	0.48			
Medicare Revenue per Day	1958	1633			
Salaries to Total Expenses	46.39	44.26			
Average Age of Plant	9.11	10.39			
FTEs per Adjusted Occupied Bed	8.00	5.66			
Average Daily Census Swing-SNF Beds	1.32	1.62			
Average Daily Census Acute Beds	2.57	4.44			
Number of Included CAHs	26	1247			



2008 Median Indicator Values for Florida and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	FL	US
Total Margin	0.31	2.40
Cash Flow Margin	2.73	5.64
Return on Equity	8.68	5.41
Operating Margin	-2.80	0.67
Current Ratio	1.50	2.29
Days Cash on Hand	10.42	61.00
Net Days Revenue in Accounts Receivable	53.63	57.70
Equity Financing	45.57	60.79
Debt Service Coverage	1.15	2.67
Long-Term Debt to Capitalization	40.40	26.84
Outpatient Revenues to Total Revenues	70.09	69.28
Patient Deductions	63.23	34.82
Medicare Inpatient Payer Mix	71.79	73.36
Medicare Outpatient Payer Mix	31.80	36.07
Medicare Outpatient Cost to Charge	0.33	0.48
Medicare Revenue per Day	1401	1633
Salaries to Total Expenses	44.39	44.26
Average Age of Plant	9.55	10.39
FTEs per Adjusted Occupied Bed	4.20	5.66
Average Daily Census Swing-SNF Beds	1.29	1.62
Average Daily Census Acute Beds	4.90	4.44
Number of Included CAHs	11	1247



2008 Median Indicator Values for Georgia and the United States CAH Financial Indicators Report

Issue 7

Indicator	GA	US
Total Margin	-0.25	2.40
Cash Flow Margin	0.97	5.64
Return on Equity	3.95	5.41
Operating Margin	-4.39	0.67
Current Ratio	1.77	2.29
Days Cash on Hand	28.66	61.00
Net Days Revenue in Accounts Receivable	54.48	57.70
Equity Financing	54.09	60.79
Debt Service Coverage	2.21	2.67
Long-Term Debt to Capitalization	14.52	26.84
Outpatient Revenues to Total Revenues	66.52	69.28
Patient Deductions	42.65	34.82
Medicare Inpatient Payer Mix	72.29	73.36
Medicare Outpatient Payer Mix	32.66	36.07
Medicare Outpatient Cost to Charge	0.41	0.48
Medicare Revenue per Day	1129	1633
Salaries to Total Expenses	45.81	44.26
Average Age of Plant	12.74	10.39
FTEs per Adjusted Occupied Bed	4.93	5.66
Average Daily Census Swing-SNF Beds	1.46	1.62
Average Daily Census Acute Beds	4.20	4.44
Number of Included CAHs	32	1247



2008 Median Indicator Values for Hawaii and the United States

CAH Financial Indicators Report

Issue /		
Indicator	HI	US
Total Margin	-16.18	2.40
Cash Flow Margin	-16.54	5.64
Return on Equity	-6.98	5.41
Operating Margin	-19.91	0.67
Current Ratio	0.95	2.29
Days Cash on Hand	14.77	61.00
Net Days Revenue in Accounts Receivable	39.84	57.70
Equity Financing	83.60	60.79
Debt Service Coverage	-18.41	2.67
Long-Term Debt to Capitalization	5.42	26.84
Outpatient Revenues to Total Revenues	26.53	69.28
Patient Deductions	12.58	34.82
Medicare Inpatient Payer Mix	44.48	73.36
Medicare Outpatient Payer Mix	16.00	36.07
Medicare Outpatient Cost to Charge	0.75	0.48
Medicare Revenue per Day	2324	1633
Salaries to Total Expenses	42.64	44.26
Average Age of Plant	17.25	10.39
FTEs per Adjusted Occupied Bed	9.59	5.66
Average Daily Census Swing-SNF Beds	0.89	1.62
Average Daily Census Acute Beds	0.10	4.44
Number of Included CAHs	8	1247



2008 Median Indicator Values for Idaho and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	ID	US
Total Margin	4.99	2.40
Cash Flow Margin	6.33	5.64
Return on Equity	9.22	5.41
Operating Margin	2.45	0.67
Current Ratio	3.13	2.29
Days Cash on Hand	71.01	61.00
Net Days Revenue in Accounts Receivable	65.83	57.70
Equity Financing	66.36	60.79
Debt Service Coverage	3.20	2.67
Long-Term Debt to Capitalization	17.71	26.84
Outpatient Revenues to Total Revenues	66.33	69.28
Patient Deductions	27.81	34.82
Medicare Inpatient Payer Mix	67.49	73.36
Medicare Outpatient Payer Mix	32.81	36.07
Medicare Outpatient Cost to Charge	0.58	0.48
Medicare Revenue per Day	1764	1633
Salaries to Total Expenses	46.24	44.26
Average Age of Plant	9.88	10.39
FTEs per Adjusted Occupied Bed	8.90	5.66
Average Daily Census Swing-SNF Beds	1.05	1.62
Average Daily Census Acute Beds	3.32	4.44
Number of Included CAHs	25	1247



2008 Median Indicator Values for Illinois and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	IL	US
Total Margin	3.14	2.40
Cash Flow Margin	7.01	5.64
Return on Equity	6.42	5.41
Operating Margin	2.41	0.67
Current Ratio	2.40	2.29
Days Cash on Hand	81.71	61.00
Net Days Revenue in Accounts Receivable	60.94	57.70
Equity Financing	59.44	60.79
Debt Service Coverage	3.15	2.67
Long-Term Debt to Capitalization	32.84	26.84
Outpatient Revenues to Total Revenues	72.77	69.28
Patient Deductions	44.27	34.82
Medicare Inpatient Payer Mix	80.52	73.36
Medicare Outpatient Payer Mix	39.00	36.07
Medicare Outpatient Cost to Charge	0.39	0.48
Medicare Revenue per Day	1450	1633
Salaries to Total Expenses	41.15	44.26
Average Age of Plant	10.20	10.39
FTEs per Adjusted Occupied Bed	5.17	5.66
Average Daily Census Swing-SNF Beds	1.88	1.62
Average Daily Census Acute Beds	6.62	4.44
Number of Included CAHs	51	1247



2008 Median Indicator Values for Indiana and the United States

CAH Financial Indicators Report

011	
IN	US
3.72	2.40
8.95	5.64
6.02	5.41
7.10	0.67
3.10	2.29
63.93	61.00
50.06	57.70
58.54	60.79
3.54	2.67
31.54	26.84
75.05	69.28
44.51	34.82
67.21	73.36
31.77	36.07
0.37	0.48
1659	1633
44.41	44.26
7.39	10.39
5.11	5.66
1.63	1.62
9.01	4.44
35	1247
	IN 3.72 8.95 6.02 7.10 3.10 63.93 50.06 58.54 3.54 75.05 44.51 67.21 31.77 0.37 1659 44.41 7.39 5.11 1.63 9.01



2008 Median Indicator Values for Iowa and the United States CAH Financial Indicators Report

Issue 7		
Indicator	IA	US
Total Margin	4.97	2.40
Cash Flow Margin	8.36	5.64
Return on Equity	6.16	5.41
Operating Margin	2.42	0.67
Current Ratio	2.33	2.29
Days Cash on Hand	126.15	61.00
Net Days Revenue in Accounts Receivable	60.54	57.70
Equity Financing	65.62	60.79
Debt Service Coverage	4.44	2.67
Long-Term Debt to Capitalization	23.18	26.84
Outpatient Revenues to Total Revenues	74.83	69.28
Patient Deductions	29.71	34.82
Medicare Inpatient Payer Mix	79.34	73.36
Medicare Outpatient Payer Mix	41.07	36.07
Medicare Outpatient Cost to Charge	0.53	0.48
Medicare Revenue per Day	1523	1633
Salaries to Total Expenses	41.63	44.26
Average Age of Plant	9.80	10.39
FTEs per Adjusted Occupied Bed	5.11	5.66
Average Daily Census Swing-SNF Beds	2.27	1.62
Average Daily Census Acute Beds	4.37	4.44
Number of Included CAHs	82	1247



2008 Median Indicator Values for Kansas and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	KS	US
Total Margin	-0.74	2.40
Cash Flow Margin	-4.71	5.64
Return on Equity	-1.69	5.41
Operating Margin	-7.43	0.67
Current Ratio	2.35	2.29
Days Cash on Hand	62.97	61.00
Net Days Revenue in Accounts Receivable	55.28	57.70
Equity Financing	69.33	60.79
Debt Service Coverage	1.27	2.67
Long-Term Debt to Capitalization	15.02	26.84
Outpatient Revenues to Total Revenues	64.47	69.28
Patient Deductions	25.92	34.82
Medicare Inpatient Payer Mix	85.74	73.36
Medicare Outpatient Payer Mix	44.88	36.07
Medicare Outpatient Cost to Charge	0.55	0.48
Medicare Revenue per Day	1386	1633
Salaries to Total Expenses	47.36	44.26
Average Age of Plant	14.19	10.39
FTEs per Adjusted Occupied Bed	5.47	5.66
Average Daily Census Swing-SNF Beds	2.22	1.62
Average Daily Census Acute Beds	2.65	4.44
Number of Included CAHs	82	1247



2008 Median Indicator Values for Kentucky and the United States CAH Financial Indicators Report

Issue 7		
Indicator	KY	US
Total Margin	2.38	2.40
Cash Flow Margin	6.65	5.64
Return on Equity	5.79	5.41
Operating Margin	2.02	0.67
Current Ratio	2.22	2.29
Days Cash on Hand	27.48	61.00
Net Days Revenue in Accounts Receivable	56.15	57.70
Equity Financing	54.45	60.79
Debt Service Coverage	2.76	2.67
Long-Term Debt to Capitalization	33.49	26.84
Outpatient Revenues to Total Revenues	73.03	69.28
Patient Deductions	49.97	34.82
Medicare Inpatient Payer Mix	70.71	73.36
Medicare Outpatient Payer Mix	32.45	36.07
Medicare Outpatient Cost to Charge	0.33	0.48
Medicare Revenue per Day	1164	1633
Salaries to Total Expenses	42.81	44.26
Average Age of Plant	8.92	10.39
FTEs per Adjusted Occupied Bed	4.06	5.66
Average Daily Census Swing-SNF Beds	1.96	1.62
Average Daily Census Acute Beds	7.31	4.44
Number of Included CAHs	29	1247



2008 Median Indicator Values for Louisiana and the United States

CAH Financial Indicators Report

Issue 7			
Indicator	LA	US	
Total Margin	3.11	2.40	
Cash Flow Margin	6.27	5.64	
Return on Equity	8.16	5.41	
Operating Margin	1.14	0.67	
Current Ratio	2.63	2.29	
Days Cash on Hand	66.02	61.00	
Net Days Revenue in Accounts Receivable	51.08	57.70	
Equity Financing	65.41	60.79	
Debt Service Coverage	1.11	2.67	
Long-Term Debt to Capitalization	20.28	26.84	
Outpatient Revenues to Total Revenues	63.29	69.28	
Patient Deductions	47.73	34.82	
Medicare Inpatient Payer Mix	71.04	73.36	
Medicare Outpatient Payer Mix	34.94	36.07	
Medicare Outpatient Cost to Charge	0.49	0.48	
Medicare Revenue per Day	1468	1633	
Salaries to Total Expenses	40.35	44.26	
Average Age of Plant	9.70	10.39	
FTEs per Adjusted Occupied Bed	5.20	5.66	
Average Daily Census Swing-SNF Beds	0.96	1.62	
Average Daily Census Acute Beds	5.54	4.44	
Number of Included CAHs	27	1247	



2008 Median Indicator Values for Maine and the United States

CAH Financial Indicators Report Issue 7

issue /		
Indicator	ME	US
Total Margin	0.62	2.40
Cash Flow Margin	4.53	5.64
Return on Equity	2.44	5.41
Operating Margin	2.66	0.67
Current Ratio	1.30	2.29
Days Cash on Hand	46.78	61.00
Net Days Revenue in Accounts Receivable	35.82	57.70
Equity Financing	56.58	60.79
Debt Service Coverage	1.96	2.67
Long-Term Debt to Capitalization	35.94	26.84
Outpatient Revenues to Total Revenues	72.20	69.28
Patient Deductions	32.41	34.82
Medicare Inpatient Payer Mix	74.45	73.36
Medicare Outpatient Payer Mix	38.96	36.07
Medicare Outpatient Cost to Charge	0.48	0.48
Medicare Revenue per Day	1749	1633
Salaries to Total Expenses	45.74	44.26
Average Age of Plant	11.20	10.39
FTEs per Adjusted Occupied Bed	6.54	5.66
Average Daily Census Swing-SNF Beds	2.75	1.62
Average Daily Census Acute Beds	9.03	4.44
Number of Included CAHs	15	1247



2008 Median Indicator Values for Massachusetts and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	MA	US
Total Margin	3.56	2.40
Cash Flow Margin	6.24	5.64
Return on Equity	13.92	5.41
Operating Margin	2.32	0.67
Current Ratio	1.45	2.29
Days Cash on Hand	88.42	61.00
Net Days Revenue in Accounts Receivable	45.56	57.70
Equity Financing	60.17	60.79
Debt Service Coverage	4.25	2.67
Long-Term Debt to Capitalization	11.73	26.84
Outpatient Revenues to Total Revenues	74.76	69.28
Patient Deductions	55.69	34.82
Medicare Inpatient Payer Mix	70.96	73.36
Medicare Outpatient Payer Mix	28.75	36.07
Medicare Outpatient Cost to Charge	0.32	0.48
Medicare Revenue per Day	2463	1633
Salaries to Total Expenses	45.29	44.26
Average Age of Plant	10.75	10.39
FTEs per Adjusted Occupied Bed	4.81	5.66
Average Daily Census Swing-SNF Beds	4.28	1.62
Average Daily Census Acute Beds	8.57	4.44
Number of Included CAHs	3	1247



2008 Median Indicator Values for Michigan and the United States CAH Financial Indicators Report

Issue 7				
Indicator	MI	US		
Total Margin	1.85	2.40		
Cash Flow Margin	5.39	5.64		
Return on Equity	5.63	5.41		
Operating Margin	1.98	0.67		
Current Ratio	1.82	2.29		
Days Cash on Hand	55.32	61.00		
Net Days Revenue in Accounts Receivable	45.38	57.70		
Equity Financing	57.85	60.79		
Debt Service Coverage	2.59	2.67		
Long-Term Debt to Capitalization	33.61	26.84		
Outpatient Revenues to Total Revenues	78.91	69.28		
Patient Deductions	35.45	34.82		
Medicare Inpatient Payer Mix	63.38	73.36		
Medicare Outpatient Payer Mix	33.55	36.07		
Medicare Outpatient Cost to Charge	0.45	0.48		
Medicare Revenue per Day	1977	1633		
Salaries to Total Expenses	43.68	44.26		
Average Age of Plant	12.05	10.39		
FTEs per Adjusted Occupied Bed	6.84	5.66		
Average Daily Census Swing-SNF Beds	0.61	1.62		
Average Daily Census Acute Beds	5.86	4.44		
Number of Included CAHs	33	1247		



2008 Median Indicator Values for Minnesota and the United States CAH Financial Indicators Report

Issue 7				
Indicator	MN	US		
Total Margin	3.62	2.40		
Cash Flow Margin	8.02	5.64		
Return on Equity	6.62	5.41		
Operating Margin	3.00	0.67		
Current Ratio	2.40	2.29		
Days Cash on Hand	99.60	61.00		
Net Days Revenue in Accounts Receivable	59.79	57.70		
Equity Financing	54.90	60.79		
Debt Service Coverage	3.13	2.67		
Long-Term Debt to Capitalization	34.26	26.84		
Outpatient Revenues to Total Revenues	65.59	69.28		
Patient Deductions	27.72	34.82		
Medicare Inpatient Payer Mix	59.38	73.36		
Medicare Outpatient Payer Mix	31.29	36.07		
Medicare Outpatient Cost to Charge	0.49	0.48		
Medicare Revenue per Day	1946	1633		
Salaries to Total Expenses	43.01	44.26		
Average Age of Plant	9.76	10.39		
FTEs per Adjusted Occupied Bed	8.60	5.66		
Average Daily Census Swing-SNF Beds	1.42	1.62		
Average Daily Census Acute Beds	4.06	4.44		
Number of Included CAHs	77	1247		



2008 Median Indicator Values for Mississippi and the United States CAH Financial Indicators Report

Issue 7				
Indicator	MS	US		
Total Margin	0.88	2.40		
Cash Flow Margin	4.35	5.64		
Return on Equity	-1.72	5.41		
Operating Margin	0.89	0.67		
Current Ratio	1.09	2.29		
Days Cash on Hand	10.39	61.00		
Net Days Revenue in Accounts Receivable	59.86	57.70		
Equity Financing	54.67	60.79		
Debt Service Coverage	1.17	2.67		
Long-Term Debt to Capitalization	30.19	26.84		
Outpatient Revenues to Total Revenues	54.13	69.28		
Patient Deductions	35.11	34.82		
Medicare Inpatient Payer Mix	80.19	73.36		
Medicare Outpatient Payer Mix	42.11	36.07		
Medicare Outpatient Cost to Charge	0.43	0.48		
Medicare Revenue per Day	1010	1633		
Salaries to Total Expenses	44.19	44.26		
Average Age of Plant	11.31	10.39		
FTEs per Adjusted Occupied Bed	4.00	5.66		
Average Daily Census Swing-SNF Beds	5.35	1.62		
Average Daily Census Acute Beds	6.42	4.44		
Number of Included CAHs	24	1247		



2008 Median Indicator Values for Missouri and the United States CAH Financial Indicators Report

Issue 7				
Indicator	MO	US		
Total Margin	4.19	2.40		
Cash Flow Margin	7.36	5.64		
Return on Equity	7.63	5.41		
Operating Margin	1.40	0.67		
Current Ratio	2.60	2.29		
Days Cash on Hand	77.80	61.00		
Net Days Revenue in Accounts Receivable	61.32	57.70		
Equity Financing	51.11	60.79		
Debt Service Coverage	2.87	2.67		
Long-Term Debt to Capitalization	36.03	26.84		
Outpatient Revenues to Total Revenues	74.26	69.28		
Patient Deductions	39.20	34.82		
Medicare Inpatient Payer Mix	77.68	73.36		
Medicare Outpatient Payer Mix	38.21	36.07		
Medicare Outpatient Cost to Charge	0.44	0.48		
Medicare Revenue per Day	1526	1633		
Salaries to Total Expenses	44.54	44.26		
Average Age of Plant	8.85	10.39		
FTEs per Adjusted Occupied Bed	4.70	5.66		
Average Daily Census Swing-SNF Beds	2.33	1.62		
Average Daily Census Acute Beds	5.49	4.44		
Number of Included CAHs	36	1247		



2008 Median Indicator Values for Montana and the United States

CAH Financial Indicators Report

Issue 7	011	
Indicator	MT	US
Total Margin	3.12	2.40
Cash Flow Margin	2.91	5.64
Return on Equity	6.16	5.41
Operating Margin	-2.16	0.67
Current Ratio	2.49	2.29
Days Cash on Hand	72.35	61.00
Net Days Revenue in Accounts Receivable	66.85	57.70
Equity Financing	66.15	60.79
Debt Service Coverage	2.56	2.67
Long-Term Debt to Capitalization	21.51	26.84
Outpatient Revenues to Total Revenues	57.86	69.28
Patient Deductions	11.24	34.82
Medicare Inpatient Payer Mix	76.83	73.36
Medicare Outpatient Payer Mix	36.96	36.07
Medicare Outpatient Cost to Charge	0.68	0.48
Medicare Revenue per Day	1580	1633
Salaries to Total Expenses	48.57	44.26
Average Age of Plant	14.07	10.39
FTEs per Adjusted Occupied Bed	9.43	5.66
Average Daily Census Swing-SNF Beds	1.46	1.62
Average Daily Census Acute Beds	1.67	4.44
Number of Included CAHs	42	1247



2008 Median Indicator Values for Nebraska and the United States CAH Financial Indicators Report

Issue 7		
Indicator	NE	US
Total Margin	4.82	2.40
Cash Flow Margin	9.63	5.64
Return on Equity	6.71	5.41
Operating Margin	4.07	0.67
Current Ratio	3.19	2.29
Days Cash on Hand	111.77	61.00
Net Days Revenue in Accounts Receivable	60.85	57.70
Equity Financing	72.11	60.79
Debt Service Coverage	3.55	2.67
Long-Term Debt to Capitalization	19.85	26.84
Outpatient Revenues to Total Revenues	68.03	69.28
Patient Deductions	21.81	34.82
Medicare Inpatient Payer Mix	78.64	73.36
Medicare Outpatient Payer Mix	46.81	36.07
Medicare Outpatient Cost to Charge	0.56	0.48
Medicare Revenue per Day	1647	1633
Salaries to Total Expenses	45.33	44.26
Average Age of Plant	9.42	10.39
FTEs per Adjusted Occupied Bed	5.94	5.66
Average Daily Census Swing-SNF Beds	1.60	1.62
Average Daily Census Acute Beds	2.98	4.44
Number of Included CAHs	65	1247



2008 Median Indicator Values for Nevada and the United States

CAH Financial Indicators Report Issue 7

issue /		
Indicator	NV	US
Total Margin	2.62	2.40
Cash Flow Margin	7.66	5.64
Return on Equity	7.33	5.41
Operating Margin	1.13	0.67
Current Ratio	3.47	2.29
Days Cash on Hand	62.77	61.00
Net Days Revenue in Accounts Receivable	76.84	57.70
Equity Financing	82.18	60.79
Debt Service Coverage	2.27	2.67
Long-Term Debt to Capitalization	11.16	26.84
Outpatient Revenues to Total Revenues	66.60	69.28
Patient Deductions	36.86	34.82
Medicare Inpatient Payer Mix	59.68	73.36
Medicare Outpatient Payer Mix	33.95	36.07
Medicare Outpatient Cost to Charge	0.37	0.48
Medicare Revenue per Day	2461	1633
Salaries to Total Expenses	40.31	44.26
Average Age of Plant	9.30	10.39
FTEs per Adjusted Occupied Bed	8.72	5.66
Average Daily Census Swing-SNF Beds	0.36	1.62
Average Daily Census Acute Beds	5.37	4.44
Number of Included CAHs	10	1247



2008 Median Indicator Values for New Hampshire and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	NH	US
Total Margin	0.12	2.40
Cash Flow Margin	5.24	5.64
Return on Equity	0.52	5.41
Operating Margin	0.67	0.67
Current Ratio	2.34	2.29
Days Cash on Hand	127.52	61.00
Net Days Revenue in Accounts Receivable	51.05	57.70
Equity Financing	49.49	60.79
Debt Service Coverage	4.03	2.67
Long-Term Debt to Capitalization	43.77	26.84
Outpatient Revenues to Total Revenues	75.41	69.28
Patient Deductions	36.16	34.82
Medicare Inpatient Payer Mix	64.57	73.36
Medicare Outpatient Payer Mix	33.68	36.07
Medicare Outpatient Cost to Charge	0.44	0.48
Medicare Revenue per Day	2255	1633
Salaries to Total Expenses	47.12	44.26
Average Age of Plant	8.26	10.39
FTEs per Adjusted Occupied Bed	5.65	5.66
Average Daily Census Swing-SNF Beds	2.27	1.62
Average Daily Census Acute Beds	10.58	4.44
Number of Included CAHs	13	1247



2008 Median Indicator Values for New Mexico and the United States CAH Financial Indicators Report

Issue 7		
Indicator	NM	US
Total Margin	8.81	2.40
Cash Flow Margin	7.92	5.64
Return on Equity	21.63	5.41
Operating Margin	14.02	0.67
Current Ratio	2.12	2.29
Days Cash on Hand	18.55	61.00
Net Days Revenue in Accounts Receivable	47.98	57.70
Equity Financing	78.12	60.79
Debt Service Coverage	1.89	2.67
Long-Term Debt to Capitalization	11.52	26.84
Outpatient Revenues to Total Revenues	78.10	69.28
Patient Deductions	38.36	34.82
Medicare Inpatient Payer Mix	58.38	73.36
Medicare Outpatient Payer Mix	30.18	36.07
Medicare Outpatient Cost to Charge	0.40	0.48
Medicare Revenue per Day	1934	1633
Salaries to Total Expenses	42.11	44.26
Average Age of Plant	9.28	10.39
FTEs per Adjusted Occupied Bed	5.11	5.66
Average Daily Census Swing-SNF Beds	0.43	1.62
Average Daily Census Acute Beds	4.89	4.44
Number of Included CAHs	6	1247



2008 Median Indicator Values for New York and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	NY	US
Total Margin	-1.49	2.40
Cash Flow Margin	3.71	5.64
Return on Equity	-4.32	5.41
Operating Margin	-1.23	0.67
Current Ratio	1.56	2.29
Days Cash on Hand	46.02	61.00
Net Days Revenue in Accounts Receivable	48.56	57.70
Equity Financing	42.86	60.79
Debt Service Coverage	0.84	2.67
Long-Term Debt to Capitalization	49.68	26.84
Outpatient Revenues to Total Revenues	67.11	69.28
Patient Deductions	41.44	34.82
Medicare Inpatient Payer Mix	80.50	73.36
Medicare Outpatient Payer Mix	26.59	36.07
Medicare Outpatient Cost to Charge	0.39	0.48
Medicare Revenue per Day	1434	1633
Salaries to Total Expenses	53.55	44.26
Average Age of Plant	11.81	10.39
FTEs per Adjusted Occupied Bed	5.55	5.66
Average Daily Census Swing-SNF Beds	2.50	1.62
Average Daily Census Acute Beds	3.55	4.44
Number of Included CAHs	13	1247



2008 Median Indicator Values for North Carolina and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	NC	US
Total Margin	0.58	2.40
Cash Flow Margin	3.35	5.64
Return on Equity	2.46	5.41
Operating Margin	-1.91	0.67
Current Ratio	1.94	2.29
Days Cash on Hand	33.71	61.00
Net Days Revenue in Accounts Receivable	65.84	57.70
Equity Financing	54.42	60.79
Debt Service Coverage	2.04	2.67
Long-Term Debt to Capitalization	33.14	26.84
Outpatient Revenues to Total Revenues	66.25	69.28
Patient Deductions	45.61	34.82
Medicare Inpatient Payer Mix	73.34	73.36
Medicare Outpatient Payer Mix	40.25	36.07
Medicare Outpatient Cost to Charge	0.45	0.48
Medicare Revenue per Day	1613	1633
Salaries to Total Expenses	43.11	44.26
Average Age of Plant	10.04	10.39
FTEs per Adjusted Occupied Bed	6.20	5.66
Average Daily Census Swing-SNF Beds	1.86	1.62
Average Daily Census Acute Beds	5.65	4.44
Number of Included CAHs	20	1247



2008 Median Indicator Values for North Dakota and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	ND	US
Total Margin	-0.95	2.40
Cash Flow Margin	3.64	5.64
Return on Equity	-0.61	5.41
Operating Margin	-2.25	0.67
Current Ratio	1.61	2.29
Days Cash on Hand	27.22	61.00
Net Days Revenue in Accounts Receivable	57.76	57.70
Equity Financing	55.18	60.79
Debt Service Coverage	1.36	2.67
Long-Term Debt to Capitalization	30.62	26.84
Outpatient Revenues to Total Revenues	59.51	69.28
Patient Deductions	19.32	34.82
Medicare Inpatient Payer Mix	85.69	73.36
Medicare Outpatient Payer Mix	46.95	36.07
Medicare Outpatient Cost to Charge	0.56	0.48
Medicare Revenue per Day	1145	1633
Salaries to Total Expenses	47.76	44.26
Average Age of Plant	13.23	10.39
FTEs per Adjusted Occupied Bed	6.07	5.66
Average Daily Census Swing-SNF Beds	1.98	1.62
Average Daily Census Acute Beds	1.70	4.44
Number of Included CAHs	31	1247



2008 Median Indicator Values for Ohio and the United States CAH Financial Indicators Report

Issue 7		
Indicator	OH	US
Total Margin	-1.22	2.40
Cash Flow Margin	3.48	5.64
Return on Equity	-1.38	5.41
Operating Margin	1.34	0.67
Current Ratio	1.86	2.29
Days Cash on Hand	41.56	61.00
Net Days Revenue in Accounts Receivable	53.20	57.70
Equity Financing	62.49	60.79
Debt Service Coverage	1.74	2.67
Long-Term Debt to Capitalization	27.24	26.84
Outpatient Revenues to Total Revenues	74.44	69.28
Patient Deductions	47.40	34.82
Medicare Inpatient Payer Mix	66.25	73.36
Medicare Outpatient Payer Mix	27.63	36.07
Medicare Outpatient Cost to Charge	0.39	0.48
Medicare Revenue per Day	1798	1633
Salaries to Total Expenses	41.25	44.26
Average Age of Plant	10.19	10.39
FTEs per Adjusted Occupied Bed	5.22	5.66
Average Daily Census Swing-SNF Beds	1.51	1.62
Average Daily Census Acute Beds	8.37	4.44
Number of Included CAHs	34	1247



2008 Median Indicator Values for Oklahoma and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	OK	US
Total Margin	1.49	2.40
Cash Flow Margin	0.31	5.64
Return on Equity	6.25	5.41
Operating Margin	-4.79	0.67
Current Ratio	2.38	2.29
Days Cash on Hand	30.46	61.00
Net Days Revenue in Accounts Receivable	69.69	57.70
Equity Financing	69.08	60.79
Debt Service Coverage	0.80	2.67
Long-Term Debt to Capitalization	12.54	26.84
Outpatient Revenues to Total Revenues	59.91	69.28
Patient Deductions	41.65	34.82
Medicare Inpatient Payer Mix	79.67	73.36
Medicare Outpatient Payer Mix	34.99	36.07
Medicare Outpatient Cost to Charge	0.52	0.48
Medicare Revenue per Day	1504	1633
Salaries to Total Expenses	45.56	44.26
Average Age of Plant	9.26	10.39
FTEs per Adjusted Occupied Bed	4.52	5.66
Average Daily Census Swing-SNF Beds	1.87	1.62
Average Daily Census Acute Beds	2.90	4.44
Number of Included CAHs	29	1247



2008 Median Indicator Values for Oregon and the United States CAH Financial Indicators Report

Issue 7

Issue /		
Indicator	OR	US
Total Margin	1.21	2.40
Cash Flow Margin	4.82	5.64
Return on Equity	4.11	5.41
Operating Margin	1.21	0.67
Current Ratio	1.83	2.29
Days Cash on Hand	55.64	61.00
Net Days Revenue in Accounts Receivable	58.89	57.70
Equity Financing	53.26	60.79
Debt Service Coverage	2.97	2.67
Long-Term Debt to Capitalization	25.67	26.84
Outpatient Revenues to Total Revenues	69.00	69.28
Patient Deductions	35.15	34.82
Medicare Inpatient Payer Mix	56.79	73.36
Medicare Outpatient Payer Mix	35.01	36.07
Medicare Outpatient Cost to Charge	0.56	0.48
Medicare Revenue per Day	2518	1633
Salaries to Total Expenses	45.81	44.26
Average Age of Plant	10.08	10.39
FTEs per Adjusted Occupied Bed	7.45	5.66
Average Daily Census Swing-SNF Beds	0.70	1.62
Average Daily Census Acute Beds	7.35	4.44
Number of Included CAHs	25	1247



2008 Median Indicator Values for Pennsylvania and the United States CAH Financial Indicators Report

Issue 7		
Indicator	PA	US
Total Margin	1.61	2.40
Cash Flow Margin	6.63	5.64
Return on Equity	8.62	5.41
Operating Margin	1.50	0.67
Current Ratio	1.45	2.29
Days Cash on Hand	22.18	61.00
Net Days Revenue in Accounts Receivable	49.86	57.70
Equity Financing	32.56	60.79
Debt Service Coverage	1.34	2.67
Long-Term Debt to Capitalization	56.99	26.84
Outpatient Revenues to Total Revenues	66.92	69.28
Patient Deductions	53.42	34.82
Medicare Inpatient Payer Mix	70.72	73.36
Medicare Outpatient Payer Mix	31.36	36.07
Medicare Outpatient Cost to Charge	0.34	0.48
Medicare Revenue per Day	1209	1633
Salaries to Total Expenses	39.31	44.26
Average Age of Plant	13.88	10.39
FTEs per Adjusted Occupied Bed	4.79	5.66
Average Daily Census Swing-SNF Beds	2.38	1.62
Average Daily Census Acute Beds	8.17	4.44
Number of Included CAHs	12	1247



2008 Median Indicator Values for South Carolina and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	SC	US
Total Margin	0.85	2.40
Cash Flow Margin	-0.08	5.64
Return on Equity	4.47	5.41
Operating Margin	-5.50	0.67
Current Ratio	1.34	2.29
Days Cash on Hand	47.24	61.00
Net Days Revenue in Accounts Receivable	71.19	57.70
Equity Financing	56.42	60.79
Debt Service Coverage	3.44	2.67
Long-Term Debt to Capitalization	37.34	26.84
Outpatient Revenues to Total Revenues	70.92	69.28
Patient Deductions	40.06	34.82
Medicare Inpatient Payer Mix	68.16	73.36
Medicare Outpatient Payer Mix	29.11	36.07
Medicare Outpatient Cost to Charge	0.49	0.48
Medicare Revenue per Day	1305	1633
Salaries to Total Expenses	41.76	44.26
Average Age of Plant	13.09	10.39
FTEs per Adjusted Occupied Bed	6.71	5.66
Average Daily Census Swing-SNF Beds	2.29	1.62
Average Daily Census Acute Beds	5.40	4.44
Number of Included CAHs	5	1247



2008 Median Indicator Values for South Dakota and the United States

CAH Financial Indicators Report
Issue 7

issue /			
Indicator	SD	US	
Total Margin	3.32	2.40	
Cash Flow Margin	7.84	5.64	
Return on Equity	6.80	5.41	
Operating Margin	3.15	0.67	
Current Ratio	2.26	2.29	
Days Cash on Hand	42.26	61.00	
Net Days Revenue in Accounts Receivable	60.42	57.70	
Equity Financing	60.49	60.79	
Debt Service Coverage	3.57	2.67	
Long-Term Debt to Capitalization	17.15	26.84	
Outpatient Revenues to Total Revenues	64.67	69.28	
Patient Deductions	24.48	34.82	
Medicare Inpatient Payer Mix	82.48	73.36	
Medicare Outpatient Payer Mix	43.48	36.07	
Medicare Outpatient Cost to Charge	0.51	0.48	
Medicare Revenue per Day	1431	1633	
Salaries to Total Expenses	47.75	44.26	
Average Age of Plant	10.88	10.39	
FTEs per Adjusted Occupied Bed	5.55	5.66	
Average Daily Census Swing-SNF Beds	1.72	1.62	
Average Daily Census Acute Beds	1.79	4.44	
Number of Included CAHs	36	1247	



2008 Median Indicator Values for Tennessee and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	TN	US
Total Margin	-0.12	2.40
Cash Flow Margin	4.53	5.64
Return on Equity	0.91	5.41
Operating Margin	-0.22	0.67
Current Ratio	0.79	2.29
Days Cash on Hand	13.31	61.00
Net Days Revenue in Accounts Receivable	54.82	57.70
Equity Financing	42.70	60.79
Debt Service Coverage	4.11	2.67
Long-Term Debt to Capitalization	0.62	26.84
Outpatient Revenues to Total Revenues	71.15	69.28
Patient Deductions	47.73	34.82
Medicare Inpatient Payer Mix	74.47	73.36
Medicare Outpatient Payer Mix	29.22	36.07
Medicare Outpatient Cost to Charge	0.37	0.48
Medicare Revenue per Day	1337	1633
Salaries to Total Expenses	41.35	44.26
Average Age of Plant	10.82	10.39
FTEs per Adjusted Occupied Bed	3.70	5.66
Average Daily Census Swing-SNF Beds	2.65	1.62
Average Daily Census Acute Beds	3.84	4.44
Number of Included CAHs	14	1247



2008 Median Indicator Values for Texas and the United States

CAH Financial Indicators Report

Issue 7		
Indicator	TX	US
Total Margin	3.25	2.40
Cash Flow Margin	3.76	5.64
Return on Equity	5.22	5.41
Operating Margin	-0.93	0.67
Current Ratio	2.40	2.29
Days Cash on Hand	41.90	61.00
Net Days Revenue in Accounts Receivable	59.95	57.70
Equity Financing	72.56	60.79
Debt Service Coverage	1.17	2.67
Long-Term Debt to Capitalization	12.17	26.84
Outpatient Revenues to Total Revenues	70.36	69.28
Patient Deductions	44.64	34.82
Medicare Inpatient Payer Mix	75.48	73.36
Medicare Outpatient Payer Mix	34.28	36.07
Medicare Outpatient Cost to Charge	0.47	0.48
Medicare Revenue per Day	1646	1633
Salaries to Total Expenses	41.39	44.26
Average Age of Plant	11.02	10.39
FTEs per Adjusted Occupied Bed	4.89	5.66
Average Daily Census Swing-SNF Beds	1.15	1.62
Average Daily Census Acute Beds	3.18	4.44
Number of Included CAHs	73	1247



2008 Median Indicator Values for Utah and the United States CAH Financial Indicators Report

Issue 7		
Indicator	UT	US
Total Margin	2.52	2.40
Cash Flow Margin	5.42	5.64
Return on Equity	6.41	5.41
Operating Margin	3.12	0.67
Current Ratio	5.10	2.29
Days Cash on Hand	6.06	61.00
Net Days Revenue in Accounts Receivable	45.28	57.70
Equity Financing	87.78	60.79
Debt Service Coverage	1.89	2.67
Long-Term Debt to Capitalization	0.00	26.84
Outpatient Revenues to Total Revenues	66.44	69.28
Patient Deductions	25.80	34.82
Medicare Inpatient Payer Mix	50.22	73.36
Medicare Outpatient Payer Mix	22.50	36.07
Medicare Outpatient Cost to Charge	0.53	0.48
Medicare Revenue per Day	1820	1633
Salaries to Total Expenses	39.54	44.26
Average Age of Plant	11.68	10.39
FTEs per Adjusted Occupied Bed	5.79	5.66
Average Daily Census Swing-SNF Beds	0.92	1.62
Average Daily Census Acute Beds	3.46	4.44
Number of Included CAHs	9	1247



2008 Median Indicator Values for Vermont and the United States

CAH Financial Indicators Report Issue 7

issue /			
Indicator	VT	US	
Total Margin	0.87	2.40	
Cash Flow Margin	5.72	5.64	
Return on Equity	1.99	5.41	
Operating Margin	0.31	0.67	
Current Ratio	1.93	2.29	
Days Cash on Hand	84.21	61.00	
Net Days Revenue in Accounts Receivable	53.73	57.70	
Equity Financing	54.51	60.79	
Debt Service Coverage	2.24	2.67	
Long-Term Debt to Capitalization	37.57	26.84	
Outpatient Revenues to Total Revenues	75.06	69.28	
Patient Deductions	36.18	34.82	
Medicare Inpatient Payer Mix	63.79	73.36	
Medicare Outpatient Payer Mix	30.16	36.07	
Medicare Outpatient Cost to Charge	0.47	0.48	
Medicare Revenue per Day	2110	1633	
Salaries to Total Expenses	45.16	44.26	
Average Age of Plant	8.96	10.39	
FTEs per Adjusted Occupied Bed	6.07	5.66	
Average Daily Census Swing-SNF Beds	1.65	1.62	
Average Daily Census Acute Beds	11.88	4.44	
Number of Included CAHs	8	1247	



2008 Median Indicator Values for Virginia and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	VA	US
Total Margin	-3.33	2.40
Cash Flow Margin	-0.35	5.64
Return on Equity	0.08	5.41
Operating Margin	-5.09	0.67
Current Ratio	1.43	2.29
Days Cash on Hand	68.35	61.00
Net Days Revenue in Accounts Receivable	58.86	57.70
Equity Financing	60.16	60.79
Debt Service Coverage	1.22	2.67
Long-Term Debt to Capitalization	20.86	26.84
Outpatient Revenues to Total Revenues	71.42	69.28
Patient Deductions	56.43	34.82
Medicare Inpatient Payer Mix	76.24	73.36
Medicare Outpatient Payer Mix	37.43	36.07
Medicare Outpatient Cost to Charge	0.33	0.48
Medicare Revenue per Day	1849	1633
Salaries to Total Expenses	43.00	44.26
Average Age of Plant	11.03	10.39
FTEs per Adjusted Occupied Bed	4.97	5.66
Average Daily Census Swing-SNF Beds	1.59	1.62
Average Daily Census Acute Beds	8.93	4.44
Number of Included CAHs	6	1247



2008 Median Indicator Values for Washington and the United States CAH Financial Indicators Report

Issue 7		
Indicator	WA	US
Total Margin	2.89	2.40
Cash Flow Margin	3.57	5.64
Return on Equity	6.17	5.41
Operating Margin	-1.20	0.67
Current Ratio	2.53	2.29
Days Cash on Hand	56.12	61.00
Net Days Revenue in Accounts Receivable	51.73	57.70
Equity Financing	52.39	60.79
Debt Service Coverage	3.44	2.67
Long-Term Debt to Capitalization	37.25	26.84
Outpatient Revenues to Total Revenues	69.27	69.28
Patient Deductions	35.58	34.82
Medicare Inpatient Payer Mix	66.61	73.36
Medicare Outpatient Payer Mix	32.56	36.07
Medicare Outpatient Cost to Charge	0.55	0.48
Medicare Revenue per Day	2550	1633
Salaries to Total Expenses	48.23	44.26
Average Age of Plant	10.66	10.39
FTEs per Adjusted Occupied Bed	7.68	5.66
Average Daily Census Swing-SNF Beds	1.07	1.62
Average Daily Census Acute Beds	4.14	4.44
Number of Included CAHs	37	1247



2008 Median Indicator Values for West Virginia and the United States CAH Financial Indicators Report Issue 7

Issue 7		
Indicator	WV	US
Total Margin	0.32	2.40
Cash Flow Margin	4.01	5.64
Return on Equity	2.41	5.41
Operating Margin	0.55	0.67
Current Ratio	1.16	2.29
Days Cash on Hand	20.25	61.00
Net Days Revenue in Accounts Receivable	55.22	57.70
Equity Financing	30.77	60.79
Debt Service Coverage	1.90	2.67
Long-Term Debt to Capitalization	60.92	26.84
Outpatient Revenues to Total Revenues	72.93	69.28
Patient Deductions	40.55	34.82
Medicare Inpatient Payer Mix	69.20	73.36
Medicare Outpatient Payer Mix	31.19	36.07
Medicare Outpatient Cost to Charge	0.47	0.48
Medicare Revenue per Day	1243	1633
Salaries to Total Expenses	41.49	44.26
Average Age of Plant	12.47	10.39
FTEs per Adjusted Occupied Bed	6.23	5.66
Average Daily Census Swing-SNF Beds	1.31	1.62
Average Daily Census Acute Beds	5.31	4.44
Number of Included CAHs	17	1247



2008 Median Indicator Values for Wisconsin and the United States CAH Financial Indicators Report

Issue 7			
Indicator	WI	US	
Total Margin	2.49	2.40	
Cash Flow Margin	8.32	5.64	
Return on Equity	4.30	5.41	
Operating Margin	3.70	0.67	
Current Ratio	2.48	2.29	
Days Cash on Hand	99.68	61.00	
Net Days Revenue in Accounts Receivable	54.26	57.70	
Equity Financing	53.71	60.79	
Debt Service Coverage	3.33	2.67	
Long-Term Debt to Capitalization	34.55	26.84	
Outpatient Revenues to Total Revenues	70.91	69.28	
Patient Deductions	35.57	34.82	
Medicare Inpatient Payer Mix	63.11	73.36	
Medicare Outpatient Payer Mix	27.96	36.07	
Medicare Outpatient Cost to Charge	0.45	0.48	
Medicare Revenue per Day	1916	1633	
Salaries to Total Expenses	43.08	44.26	
Average Age of Plant	9.58	10.39	
FTEs per Adjusted Occupied Bed	6.09	5.66	
Average Daily Census Swing-SNF Beds	1.39	1.62	
Average Daily Census Acute Beds	6.12	4.44	
Number of Included CAHs	58	1247	



2008 Median Indicator Values for Wyoming and the United States CAH Financial Indicators Report

Issue 7		
Indicator	WY	US
Total Margin	6.49	2.40
Cash Flow Margin	6.12	5.64
Return on Equity	11.22	5.41
Operating Margin	2.86	0.67
Current Ratio	4.37	2.29
Days Cash on Hand	79.43	61.00
Net Days Revenue in Accounts Receivable	63.03	57.70
Equity Financing	79.38	60.79
Debt Service Coverage	5.98	2.67
Long-Term Debt to Capitalization	7.07	26.84
Outpatient Revenues to Total Revenues	58.58	69.28
Patient Deductions	25.35	34.82
Medicare Inpatient Payer Mix	67.91	73.36
Medicare Outpatient Payer Mix	32.94	36.07
Medicare Outpatient Cost to Charge	0.58	0.48
Medicare Revenue per Day	2210	1633
Salaries to Total Expenses	45.73	44.26
Average Age of Plant	10.63	10.39
FTEs per Adjusted Occupied Bed	10.18	5.66
Average Daily Census Swing-SNF Beds	1.42	1.62
Average Daily Census Acute Beds	3.91	4.44
Number of Included CAHs	14	1247

