

*Flex Monitoring Team Data Summary Report No. 23:*

# **CAH Financial Indicators Report: Summary of Indicator Medians by State**

**March 2017**



**The Flex Monitoring Team** is a consortium of the Rural Health Research Centers located at the Universities of Minnesota, North Carolina at Chapel Hill, and Southern Maine. Under contract with the federal Office of Rural Health Policy (PHS Grant No. U27RH01080), the Flex Monitoring Team is cooperatively conducting a performance monitoring project for the Medicare Rural Hospital Flexibility Program (Flex Program). The monitoring project is assessing the impact of the Flex Program on rural hospitals and communities and the role of states in achieving overall program objectives, including improving access to and the quality of health care services; improving the financial performance of Critical Access Hospitals; and engaging rural communities in health care system development.

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## **The Medicare Rural Hospital Flexibility Program**

The Medicare Rural Hospital Flexibility Program (Flex Program), created by Congress in 1997, allows small hospitals to be licensed as Critical Access Hospitals (CAHs) and offers grants to States to help implement initiatives to strengthen the rural health care infrastructure. To participate in the Flex Program, States are required to develop a rural health care plan that provides for the creation of one or more rural health networks, promotes regionalization of rural health services in the State, and improves the quality of and access to hospital and other health services for rural residents of the State. Consistent with their rural health care plans, states may designate eligible rural hospitals as CAHs.

CAHs must be located in a rural area or an area treated as rural; be more than 35 miles (or 15 miles in areas with mountainous terrain or only secondary roads available) from another hospital, or be certified before January 1, 2006 by the State as being a necessary provider of health care services. CAHs are required to make available 24-hour emergency care services that a State determines are necessary. CAHs may have a maximum of 25 acute care and swing beds, and must maintain an annual average length of stay of 96 hours or less for their acute care patients. CAHs are reimbursed by Medicare on a cost basis (i.e., for the reasonable costs of providing inpatient, outpatient, and swing bed services).

The legislative authority for the Flex Program and cost-based reimbursement for CAHs are described in the Social Security Act, Title XVIII, Sections 1814 and 1820, available at [http://www.ssa.gov/OP\\_Home/ssact/title18/1800.htm](http://www.ssa.gov/OP_Home/ssact/title18/1800.htm).

## Introduction

All hospitals, regardless of size and organizational structure, benefit from comparative data on financial condition and performance. The unique reimbursement and organizational structure of critical access hospitals (CAHs) make it important to have financial indicators that capture their own circumstances for performance assessment. CAHs differ from urban and other rural hospitals that are paid under the Medicare Prospective Payment System (PPS) in important aspects that affect the most appropriate way to measure financial condition. Unlike PPS hospitals, CAHs receive cost-based reimbursement for inpatient and outpatient care, and the incentives, financial management, and utilization practices under these two payment methods differ substantially. There are also organizational differences between CAHs and other hospitals that may affect financial performance; for instance, CAHs have relaxed staffing rules under Medicare, and they have limits on bed-size and average length of stay (and low volume hospitals have been found to face substantially more annual variation in demand for services, making financial planning difficult).

This Briefing Paper presents state and national median values of the twenty-three financial indicators included in the *Critical Access Hospital Measurement and Performance Assessment System (CAHMPAS)*, a free online data query tool that is available to each CAH administrator at <http://www.flexmonitoring.org/CAHMPAS/>. As part of ongoing work of the Flex Monitoring Team, these indicators were specifically designed to capture the financial performance of CAHs. In order to identify the indicators that were most relevant to the financial performance of CAHs, a Technical Advisory Group (TAG) of four individuals knowledgeable in CAH financial and operational issues, data, and reporting practices was selected to provide advice to a research team from the University of North Carolina at Chapel Hill. The TAG evaluated frequently used indicators of hospital financial performance for their applicability to CAHs.<sup>1</sup> Their evaluation relied on three criteria: feasibility (whether the indicator can be accurately calculated from Medicare cost report data<sup>2</sup>), importance (whether the indicator is an important measure of the financial management of CAHs), and usefulness (whether the indicator is useful to CAH administrators). The TAG retained 13 of the most frequently used indicators from the review. In addition, 7 other financial ratios were added that are not commonly used in the financial assessment of larger hospitals, but that group members believed capture important attributes of CAH financial management. Three more have been added since.

The resulting 23 indicators fall under six domains: profitability, liquidity, capital structure, revenue, cost, and utilization. In the pages that follow, a brief description of the domains and the indicators within them is provided, along with a table that allows comparison across states. The Appendix to this report includes the median values for each indicator by state, enabling the values for all indicators for one state to be viewed on a single page. More detailed information about the definition and interpretation of the indicators can be found in the document “Briefing Paper No. 7. Financial Indicators for

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<sup>1</sup> The list of potential indicators resulted from a review of financial ratios in articles, peer-reviewed journals, and other industry and scientific publications.

<sup>2</sup> Medicare cost reports were selected as the data source for calculating indicator values because they are the only national data that use standard definitions, have sufficient detail, and will eventually include data for all CAHs.

Critical Access Hospitals May 2005” which can be downloaded from the Flex Monitoring Team website:

<http://www.flexmonitoring.org/publications/bp7/>

The following table includes, by state, the total number of Critical Access Hospitals with a Medicare Cost Report for at least 360 days in period, the minimum required to be included in the calculation of medians. The number of CAHs for a particular indicator may be less than the number in the table if there were unusable data for one or more CAHs in the state. Furthermore, this number may vary from other counts of CAHs by states due to differences in who is included in this count; for example, only CAHs with a cost report period of at least 360 days are included, which means state counts not excluding short fiscal years would yield larger numbers of CAHs in the state.

<b>State</b>	<b>2015 Number of CAHs</b>	<b>State</b>	<b>2015 Number of CAHs</b>
AK	13	NC	19
AL	3	ND	36
AR	29	NE	64
AZ	14	NH	13
CA	33	NM	9
CO	29	NV	11
FL	13	NY	16
GA	29	OH	31
HI	9	OK	32
IA	82	OR	25
ID	27	PA	11
IL	51	SC	4
IN	34	SD	38
KS	84	TN	14
KY	27	TX	73
LA	26	UT	11
MA	3	VA	7
ME	16	VT	8
MI	35	WA	38
MN	78	WI	56
MO	33	WV	19
MS	28	WY	16
MT	46		

\*Median values calculated ONLY for states with post-conversion Medicare Cost Report data for at least 2 critical access hospitals in 2015

## Profitability Indicators

Profitability is the net result of a large number of reimbursement and managerial policies and decisions and it reflects the combined effects of liquidity, asset management, and debt on operating results. *Profitability indicators* measure the ability to generate the financial return required to replace assets, meet increases in service demands, and compensate investors (in the case of a for-profit organization).

**Total Margin** measures the control of expenses relative to revenues.

$$\text{Total margin formula: } \frac{\text{Net income}}{\text{Total revenue}}$$

**Cash Flow Margin** measures the ability to generate cash flow from providing patient care services.

Cash flow margin formula:

$$\frac{\text{Net income} - (\text{Contributions, investments, and appropriations} + \text{Depreciation expense} + \text{Interest expense})}{\text{Net patient revenue} + \text{Other income} - \text{Contributions, investments, and appropriations}}$$

**Return on Equity** measures the net income generated by equity investment (net assets).

$$\text{Return on equity formula: } \frac{\text{Net income}}{\text{Net assets}}$$

**Operating margin** measures the control of operating expenses relative to operating revenues.

$$\text{Operating margin formula: } \frac{\text{Net operating income}}{\text{Operating revenue}}$$

State	Total Margin	Cash Flow Margin	Return on Equity	Operating Margin
	%	%	%	%
US	3.09	8.08	5.97	1.79
AK	2.78	5.68	4.62	0.56
AL	5.35	6.00	16.61	-0.69
AR	0.64	6.79	3.83	0.64
AZ	1.50	3.74	-1.21	-1.54
CA	5.54	8.24	14.54	3.39
CO	6.89	13.74	10.52	2.70
FL	1.07	4.99	18.93	-1.61
GA	-0.63	2.37	5.11	-1.36
HI	12.43	-4.59	10.35	-12.19
IA	4.72	10.59	6.88	3.83
ID	1.59	5.16	3.60	-0.93
IL	4.30	10.20	8.84	5.63
IN	6.16	11.58	7.93	7.81
KS	-0.90	0.04	-2.18	-6.46
KY	1.36	9.09	7.26	2.39
LA	3.23	5.91	5.03	0.98
MA	3.09	9.82	10.88	5.12
ME	-0.41	3.93	-0.90	1.08
MI	1.54	6.94	3.16	2.72
MN	3.40	9.93	5.35	2.63
MO	-1.00	5.84	0.67	-1.60
MS	-3.99	4.82	-7.47	-2.44
MT	3.34	4.49	6.10	-0.94
NC	1.06	4.70	1.75	0.69
ND	2.29	6.10	5.81	-1.28
NE	3.65	11.57	4.98	3.36
NH	0.23	4.57	0.92	0.18
NM	6.91	9.23	6.41	5.46
NV	6.98	11.73	8.29	3.34
NY	-3.51	2.11	4.11	-6.07
OH	4.31	9.37	6.39	4.66
OK	-2.56	2.32	-1.77	-5.75
OR	5.18	6.41	7.17	3.89
PA	-1.46	6.97	0.66	-2.37
SC	-2.05	0.89	-0.25	-1.23
SD	4.57	10.78	7.93	4.46
TN	3.58	9.69	11.85	3.65
TX	5.11	6.44	9.02	3.34
UT	4.74	8.88	6.67	4.74
VA	-2.30	-1.67	0.90	-5.50
VT	2.81	7.18	5.01	2.27
WA	2.23	8.20	5.26	1.89
WI	7.35	11.98	8.80	8.46
WV	2.89	8.08	11.38	2.21
WY	4.85	3.72	4.58	-0.93

## Liquidity Indicators

A liquid asset is one that trades in an active market and hence can be quickly converted to cash at the going market price. An analysis of liquidity asks the question “will the organization be able to pay off its debts as they come due over the next year or so?” *Liquidity indicators* measure the ability to meet cash obligations in a timely manner.

**Current Ratio** measures the number of times short-term obligations can be paid using short-term assets.

Current ratio formula: 
$$\frac{\text{Current assets}}{\text{Current liabilities}}$$

**Days Cash on Hand** measures the number of days an organization could operate if no cash was collected or received.

Days cash on hand formula:

$$\frac{\text{Cash} + \text{Marketable securities} + \text{Unrestricted investments}}{(\text{Total expenses} - \text{Depreciation}) / \text{Days in period}}$$

**Days in Net Accounts Receivable** measures the number of days that it takes an organization to collect its receivables.

Days in net accounts receivable formula:

$$\frac{\text{Net patient accounts receivable}}{(\text{Net patient service revenue}) / \text{Days in period}}$$

**Days in Gross Accounts Receivable**, compared to days in net, measures revenue cycle performance.

Days in gross accounts receivable formula:

$$\frac{\text{Gross patient accounts receivable}}{(\text{Gross patient revenue}) / \text{Days in period}}$$

State	Current Ratio	Days Cash on Hand	Days in Net Accounts Receivable	Days in Gross Accounts Receivable
	Times	Days	Days	Days
US	2.35	76.26	52.46	50.37
AK	3.32	62.50	66.10	79.83
AL	1.10	0.68	39.68	48.00
AR	1.25	10.74	47.57	40.59
AZ	3.53	27.45	53.14	46.74
CA	2.55	56.65	53.23	58.10
CO	3.21	152.81	55.11	46.20
FL	1.29	14.65	54.61	26.28
GA	1.70	34.74	43.69	52.64
HI	3.01	46.27	46.72	75.62
IA	2.29	143.61	52.09	41.45
ID	4.16	93.28	63.25	66.79
IL	2.24	143.78	56.32	43.40
IN	2.37	38.08	49.57	33.19
KS	2.17	45.69	54.35	56.73
KY	1.31	40.44	62.69	49.01
LA	3.42	89.70	48.79	58.84
MA	1.11	118.28	37.49	18.72
ME	1.26	72.30	48.02	51.39
MI	1.78	67.21	40.81	45.80
MN	2.78	122.03	50.43	37.07
MO	2.01	64.05	50.40	51.19
MS	1.17	21.35	47.16	70.30
MT	3.02	91.19	62.66	65.59
NC	1.80	57.80	58.42	49.37
ND	2.29	56.55	53.06	49.62
NE	3.06	159.69	55.43	59.33
NH	1.38	182.80	44.74	25.36
NM	2.51	71.00	37.60	42.46
NV	3.45	100.32	62.79	64.34
NY	1.51	39.25	38.85	28.31
OH	2.19	34.10	49.12	36.45
OK	1.35	27.58	64.52	60.27
OR	2.71	44.45	52.47	54.03
PA	1.54	36.97	46.60	46.44
SC	1.62	50.11	53.30	65.19
SD	2.56	60.20	52.69	39.45
TN	1.81	9.26	54.16	39.16
TX	2.60	66.12	56.85	72.05
UT	5.24	248.06	56.23	46.99
VA	1.77	76.50	54.83	52.53
VT	1.28	118.68	46.22	34.83
WA	3.42	69.88	46.01	51.26
WI	2.70	158.02	51.29	48.75
WV	1.16	43.06	50.24	43.43
WY	3.71	98.73	56.82	59.90

## Capital Structure Indicators

The extent to which an organization uses debt financing, or financial leverage, has three important implications. First, debt allows not-for-profit organizations to provide more services than it could if it were financed only by contributed capital and retained earnings. Second, creditors look to the equity to provide a margin of safety, so the higher the proportion of total capital provided by the owners, the less the risk faced by creditors. Third, if the organization earns more on investments financed with borrowed funds than it pays in interest, the return on owner's capital is magnified, or leveraged up. *Capital structure indicators* measure the extent of debt and equity financing.

**Equity Financing** measures the percentage of total assets financed by equity.

$$\text{Equity financing formula: } \frac{\text{Net assets}}{\text{Total assets}}$$

**Debt Service Coverage** measures the ability to pay obligations related to long-term debt, principal payments and interest expense.

Debt service coverage formula:

$$\frac{\text{Net income} + \text{Depreciation exp.} + \text{Interest exp.}}{\text{Current portion of long-term debt} * (365 / \text{Days in period}) + \text{Interest expense}}$$

**Long-Term Debt to Capitalization** measures the percentage of total capital that is debt.

Long-term debt to capitalization formula:

$$\frac{\text{Long-term debt}}{\text{Long-term debt} + \text{Net assets}}$$

State	Equity Financing	Debt Service Coverage	Long-term Debt to Capitalization
	%	Times	%
US	57.82	2.89	27.72
AK	70.43	8.20	14.87
AL	75.33	30.07	2.92
AR	64.73	2.15	25.78
AZ	60.69	5.11	21.50
CA	59.95	4.22	24.77
CO	57.25	4.67	34.06
FL	39.58	1.63	48.41
GA	57.36	1.08	32.43
HI	76.53	6.56	13.23
IA	43.91	3.96	47.29
ID	62.81	2.84	18.38
IL	56.42	2.99	36.53
IN	66.72	3.42	24.20
KS	55.93	1.15	27.07
KY	49.71	1.64	29.52
LA	62.12	3.08	18.01
MA	67.27	4.55	18.44
ME	57.29	2.61	25.78
MI	70.39	1.85	19.55
MN	55.57	2.86	36.41
MO	70.33	1.80	10.70
MS	43.09	0.40	25.30
MT	65.54	2.34	25.24
NC	58.77	0.35	21.24
ND	59.82	3.04	24.44
NE	63.49	3.81	28.76
NH	50.63	1.91	36.59
NM	91.77	9.29	0.00
NV	72.78	6.69	14.61
NY	52.22	0.97	31.05
OH	56.53	3.03	15.59
OK	50.90	1.30	10.08
OR	54.89	3.18	32.44
PA	35.07	1.49	59.57
SC	43.09	0.84	41.37
SD	61.73	3.94	24.84
TN	73.56	2.97	2.67
TX	60.76	1.73	14.15
UT	83.68	2.97	3.18
VA	44.82	0.14	46.07
VT	57.78	1.50	33.94
WA	53.64	4.62	30.57
WI	65.59	5.11	22.64
WV	31.03	3.17	56.31
WY	65.68	8.14	21.98



## Revenue Indicators

Most organizations receive revenues from many sources and relative profitability often varies among sources. A substantial proportion of revenue from commercial and private payers reduces reliance on the fixed margins of Medicare and Medicaid. *Revenue indicators* measure the amount and mix of different sources of revenue.

**Outpatient Revenues to Total Revenues** measures the percentage of total revenues that are for outpatient revenues (including, for example, Rural Health Clinics, free-standing clinics, and home health clinics).

Outpatient revenues to total revenues formula: 
$$\frac{\text{Total outpatient revenue}}{\text{Total patient revenue}}$$

**Patient Deductions** measures the allowances and discounts per dollar of total patient revenues.

Patient deductions formula: 
$$\frac{\text{Contractual allowances and discounts}}{\text{Gross total patient revenue}}$$

**Medicare Inpatient Payer Mix** measures the percentage of total inpatient days that are provided to Medicare patients.

Medicare inpatient payer mix formula:

$$\frac{\text{Medicare inpatient days}}{\text{Total inpatient days} - \text{Nursery bed days} - \text{NF Swing bed days}}$$

**Medicare Outpatient Payer Mix** measures the percentage of total outpatient charges that are for Medicare patients.

Medicare outpatient payer mix formula: 
$$\frac{\text{Outpatient Medicare charges}}{\text{Total outpatient charges}}$$

**Medicare Outpatient Cost to Charge** measures outpatient Medicare costs per dollar of outpatient Medicare charges.

Medicare outpatient cost to charge formula: 
$$\frac{\text{Outpatient Medicare costs}}{\text{Outpatient Medicare charges}}$$

**Medicare Acute Inpatient Cost per Day** measures the average daily cost of a Medicare acute inpatient. Since CAHs receive cost-based reimbursement, this is a proxy measure of Medicare revenue per acute inpatient day.

Medicare acute inpatient cost per day formula:

$$\frac{\text{Medicare acute inpatient cost}}{\text{Medicare inpatient days (excl HMO)}}$$

State	Outpatient Revenues to Total Revenues	Patient Deductions	Medicare Inpatient Payer Mix	Medicare Outpatient Payer Mix	Medicare Outpatient Cost to Charge	Medicare Acute Inpatient Cost per Day
	%	%	%	%	%	\$
US	76.36	42.73	73.24	36.83	0.45	2493
AK	59.67	13.18	61.93	24.12	0.74	4508
AL	78.74	59.30	89.39	36.67	0.42	1558
AR	73.00	50.64	70.41	38.26	0.41	1720
AZ	82.10	56.93	50.43	23.15	0.36	2363
CA	67.04	52.50	63.42	40.23	0.34	3608
CO	78.35	36.89	75.62	36.84	0.48	3422
FL	73.77	63.91	73.50	28.71	0.26	1311
GA	69.48	56.86	64.60	25.60	0.35	1524
HI	44.89	27.13	39.72	11.78	0.64	3414
IA	80.98	38.77	78.73	41.27	0.48	2569
ID	73.94	33.74	67.47	32.02	0.54	2984
IL	83.19	53.90	76.74	36.95	0.33	2237
IN	82.76	59.63	64.62	31.98	0.29	2580
KS	70.75	34.25	88.60	47.89	0.54	2144
KY	79.50	61.31	65.34	31.41	0.28	1541
LA	73.33	52.20	66.53	31.51	0.40	2143
MA	81.64	50.05	80.75	34.19	0.39	3185
ME	78.53	40.53	70.74	38.97	0.47	2374
MI	84.69	46.84	61.44	33.50	0.39	2593
MN	75.22	34.87	68.03	37.96	0.49	3243
MO	80.20	53.31	76.48	40.52	0.37	1922
MS	66.06	42.10	88.98	40.24	0.45	1608
MT	68.86	28.04	70.16	37.90	0.55	2546
NC	75.46	55.33	64.39	37.68	0.32	2140
ND	70.39	22.18	90.90	46.29	0.63	1985
NE	76.11	21.80	85.00	48.22	0.58	3205
NH	79.18	47.50	79.71	40.05	0.41	2774
NM	71.83	55.05	54.13	30.17	0.37	2809
NV	78.03	46.53	64.42	33.14	0.37	3042
NY	76.34	50.31	69.97	25.46	0.43	2310
OH	79.41	57.37	57.88	26.98	0.31	2695
OK	74.40	52.19	83.18	38.03	0.44	1929
OR	78.75	42.38	56.01	38.59	0.49	3468
PA	74.66	56.72	64.28	29.61	0.31	1632
SC	82.04	42.71	53.61	21.55	0.46	2033
SD	71.56	33.89	89.36	47.08	0.49	2069
TN	83.53	64.67	66.47	24.51	0.28	1832
TX	80.20	45.46	74.44	33.60	0.47	2600
UT	77.06	32.39	64.34	26.87	0.48	2907
VA	74.22	62.90	80.12	39.54	0.34	2066
VT	73.63	48.34	66.56	37.33	0.38	2325
WA	75.40	41.93	72.74	35.57	0.48	3510
WI	80.58	41.73	63.12	31.66	0.44	2964
WV	81.29	47.94	64.33	30.25	0.43	1786
WY	66.83	33.13	75.25	42.07	0.56	2991

## Cost Indicators

Most organizations incur labor, supply, and capital costs. Cost management reduces the likelihood of financial problems due to low productivity, poor inventory management, and excessive asset acquisition costs. *Cost indicators* measure the amount and mix of different types of costs.

**Salaries to Net Patient Revenue** measures the percentage of patient revenue that is labor costs.

Salaries to patient revenue formula:

$$\frac{\text{Salary Expense}}{\text{Net Patient Revenue}}$$

**Average Age of Plant** measures the average age in years of the fixed assets of an organization.

Average age of plant formula:

$$\frac{\text{Accumulated depreciation}}{\text{Depreciation expense} * (365 / \text{Days in period})}$$

**FTEs per Adjusted Occupied Bed** measures the number of full-time employees per each occupied bed.

FTEs per adjusted occupied bed formula:

$$\frac{\text{Number of FTEs}}{\text{Adjusted occupied beds}^1}$$

<sup>1</sup> (Inpatient days – NF Swing days – Nursery days) \* (Total patient revenue / (Total inpatient revenue – Inpatient NF revenue – Other LTC Revenue)) / Days in period

**Average Salary per FTE** measures the price and mix of labor.

$$\frac{\text{Salary Expense}}{\text{Number of FTEs}}$$

State	Salaries to Net Patient Revenue	Average Age of Plant	FTEs per Adjusted Occupied Bed	Average Salary per FTE
	%	Years	FTEs	\$
US	44.68	10.18	5.51	54,306
AK	45.45	13.02	12.12	73,888
AL	35.50	8.79	2.91	43,965
AR	44.62	10.93	4.28	43,140
AZ	46.58	9.45	5.50	56,598
CA	38.31	11.61	8.59	62,257
CO	44.45	9.90	7.47	60,041
FL	41.86	7.72	3.47	55,417
GA	44.46	11.68	4.81	45,062
HI	60.62	11.41	11.81	65,464
IA	42.31	9.42	5.21	52,930
ID	47.59	8.30	9.08	56,507
IL	37.89	9.88	4.69	53,612
IN	36.07	8.88	4.74	57,232
KS	51.92	11.31	5.53	48,045
KY	41.40	9.62	3.83	49,643
LA	48.25	11.36	4.63	49,175
MA	46.03	10.28	4.12	100,000
ME	45.78	14.75	5.84	65,605
MI	44.44	13.62	5.14	59,974
MN	43.07	10.43	7.38	60,874
MO	43.26	9.73	4.29	54,068
MS	46.66	4.91	4.01	48,808
MT	51.32	11.73	8.70	51,441
NC	43.60	12.87	4.21	51,540
ND	48.05	12.12	6.35	50,743
NE	45.65	7.88	6.46	54,577
NH	45.93	12.31	5.34	66,298
NM	42.05	8.17	6.30	61,990
NV	39.51	10.15	6.84	63,260
NY	52.11	12.99	4.46	49,842
OH	35.21	12.59	4.71	54,906
OK	52.41	5.94	4.07	50,717
OR	43.90	10.49	6.73	77,050
PA	42.00	13.28	6.47	50,314
SC	50.79	18.44	4.97	53,236
SD	46.38	10.52	6.34	51,392
TN	43.02	9.98	3.14	50,770
TX	51.74	8.64	4.81	45,587
UT	35.35	13.34	6.39	63,094
VA	38.10	7.15	3.71	56,003
VT	47.21	10.41	6.17	71,944
WA	47.78	10.54	6.01	73,733
WI	39.28	9.88	5.76	64,594
WV	45.79	12.31	5.26	48,914
WY	53.41	11.13	9.88	62,062

## Utilization Indicators

Overhead costs are incurred on all assets, whether used or not. More patient activity generates higher revenues and reduces unit costs by spreading fixed costs over more patients. *Utilization indicators* measure the extent to which fixed assets (beds) are fully occupied.

**Average Daily Census (ADC) Swing-SNF Beds** measures the average number of swing-SNF beds occupied per day.

Average daily census swing-SNF beds formula:

$$\frac{\text{Inpatient swing bed SNF days}}{\text{Days in period}}$$

**Average Daily Census (ADC) Acute Beds** measures the average number of acute care beds occupied per day.

Average daily census acute beds formula:

$$\frac{\text{Inpatient acute care bed days}}{\text{Days in period}}$$

State	Swing-SNF ADC	Acute ADC
	Beds	Beds
US	1.53	2.91
AK	0.78	1.95
AL	4.50	1.73
AR	1.26	4.80
AZ	0.57	2.89
CA	0.59	3.95
CO	1.17	1.88
FL	2.20	4.92
GA	2.50	2.63
HI	0.81	0.12
IA	2.04	2.67
ID	0.85	2.59
IL	1.72	4.05
IN	0.95	5.76
KS	2.20	1.56
KY	2.40	5.23
LA	2.05	3.40
MA	4.71	7.20
ME	2.78	7.68
MI	0.40	3.90
MN	1.22	2.54
MO	2.79	4.05
MS	5.56	2.89
MT	1.21	1.22
NC	1.19	5.83
ND	1.52	1.16
NE	1.32	1.81
NH	3.47	6.40
NM	0.44	3.77
NV	0.56	3.35
NY	3.13	3.00
OH	1.66	5.95
OK	1.98	1.56
OR	0.95	5.29
PA	1.87	6.46
SC	1.77	2.01
SD	1.48	1.35
TN	2.03	2.64
TX	1.32	1.78
UT	1.16	2.24
VA	2.68	4.68
VT	1.64	12.34
WA	1.40	2.61
WI	0.95	4.47
WV	2.14	2.97
WY	1.34	3.23

# Appendix

2015 Median indicator values by state

## 2015 Median Indicator Values for Alabama and the United States

### CAH Financial Indicators Report

Indicator	AL	US
Total Margin	5.35	3.09
Cash Flow Margin	6.00	8.08
Return on Equity	16.61	5.97
Operating Margin	-0.69	1.79
Current Ratio	1.10	2.35
Days Cash on Hand	0.68	76.26
Days in Net Accounts Receivable	39.68	52.46
Days in Gross Accounts Receivable	48.00	50.37
Equity Financing	75.33	57.82
Debt Service Coverage	30.07	2.89
Long-Term Debt to Capitalization	2.92	27.72
Outpatient Revenues to Total Revenues	78.74	76.36
Patient Deductions	59.30	42.73
Medicare Inpatient Payer Mix	89.39	73.24
Medicare Outpatient Payer Mix	36.67	36.83
Medicare Outpatient Cost to Charge	0.42	0.45
Medicare Revenue per Day	1558	2493
Salaries to Net Patient Revenue	35.50	44.68
Average Age of Plant	8.79	10.18
FTEs per Adjusted Occupied Bed	2.91	5.51
Average Salary per FTE	43965	54306
Average Daily Census Swing-SNF Beds	4.50	1.53
Average Daily Census Acute Beds	1.73	2.91
Number of Included CAHs	3	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Alaska and the United States

### CAH Financial Indicators Report

Indicator	AK	US
Total Margin	2.78	3.09
Cash Flow Margin	5.68	8.08
Return on Equity	4.62	5.97
Operating Margin	0.56	1.79
Current Ratio	3.32	2.35
Days Cash on Hand	62.50	76.26
Days in Net Accounts Receivable	66.10	52.46
Days in Gross Accounts Receivable	79.83	50.37
Equity Financing	70.43	57.82
Debt Service Coverage	8.20	2.89
Long-Term Debt to Capitalization	14.87	27.72
Outpatient Revenues to Total Revenues	59.67	76.36
Patient Deductions	13.18	42.73
Medicare Inpatient Payer Mix	61.93	73.24
Medicare Outpatient Payer Mix	24.12	36.83
Medicare Outpatient Cost to Charge	0.74	0.45
Medicare Revenue per Day	4508	2493
Salaries to Net Patient Revenue	45.45	44.68
Average Age of Plant	13.02	10.18
FTEs per Adjusted Occupied Bed	12.12	5.51
Average Salary per FTE	73888	54306
Average Daily Census Swing-SNF Beds	0.78	1.53
Average Daily Census Acute Beds	1.95	2.91
Number of Included CAHs	13	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Arizona and the United States

### CAH Financial Indicators Report

Indicator	AZ	US
Total Margin	1.50	3.09
Cash Flow Margin	3.74	8.08
Return on Equity	-1.21	5.97
Operating Margin	-1.54	1.79
Current Ratio	3.53	2.35
Days Cash on Hand	27.45	76.26
Days in Net Accounts Receivable	53.14	52.46
Days in Gross Accounts Receivable	46.74	50.37
Equity Financing	60.69	57.82
Debt Service Coverage	5.11	2.89
Long-Term Debt to Capitalization	21.50	27.72
Outpatient Revenues to Total Revenues	82.10	76.36
Patient Deductions	56.93	42.73
Medicare Inpatient Payer Mix	50.43	73.24
Medicare Outpatient Payer Mix	23.15	36.83
Medicare Outpatient Cost to Charge	0.36	0.45
Medicare Revenue per Day	2363	2493
Salaries to Net Patient Revenue	46.58	44.68
Average Age of Plant	9.45	10.18
FTEs per Adjusted Occupied Bed	5.50	5.51
Average Salary per FTE	56598	54306
Average Daily Census Swing-SNF Beds	0.57	1.53
Average Daily Census Acute Beds	2.89	2.91
Number of Included CAHs	14	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for Arkansas and the United States

### CAH Financial Indicators Report

Indicator	AR	US
Total Margin	0.64	3.09
Cash Flow Margin	6.79	8.08
Return on Equity	3.83	5.97
Operating Margin	0.64	1.79
Current Ratio	1.25	2.35
Days Cash on Hand	10.74	76.26
Days in Net Accounts Receivable	47.57	52.46
Days in Gross Accounts Receivable	40.59	50.37
Equity Financing	64.73	57.82
Debt Service Coverage	2.15	2.89
Long-Term Debt to Capitalization	25.78	27.72
Outpatient Revenues to Total Revenues	73.00	76.36
Patient Deductions	50.64	42.73
Medicare Inpatient Payer Mix	70.41	73.24
Medicare Outpatient Payer Mix	38.26	36.83
Medicare Outpatient Cost to Charge	0.41	0.45
Medicare Revenue per Day	1720	2493
Salaries to Net Patient Revenue	44.62	44.68
Average Age of Plant	10.93	10.18
FTEs per Adjusted Occupied Bed	4.28	5.51
Average Salary per FTE	43140	54306
Average Daily Census Swing-SNF Beds	1.26	1.53
Average Daily Census Acute Beds	4.80	2.91
Number of Included CAHs	29	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for California and the United States

### CAH Financial Indicators Report

Indicator	CA	US
Total Margin	5.54	3.09
Cash Flow Margin	8.24	8.08
Return on Equity	14.54	5.97
Operating Margin	3.39	1.79
Current Ratio	2.55	2.35
Days Cash on Hand	56.65	76.26
Days in Net Accounts Receivable	53.23	52.46
Days in Gross Accounts Receivable	58.10	50.37
Equity Financing	59.95	57.82
Debt Service Coverage	4.22	2.89
Long-Term Debt to Capitalization	24.77	27.72
Outpatient Revenues to Total Revenues	67.04	76.36
Patient Deductions	52.50	42.73
Medicare Inpatient Payer Mix	63.42	73.24
Medicare Outpatient Payer Mix	40.23	36.83
Medicare Outpatient Cost to Charge	0.34	0.45
Medicare Revenue per Day	3608	2493
Salaries to Net Patient Revenue	38.31	44.68
Average Age of Plant	11.61	10.18
FTEs per Adjusted Occupied Bed	8.59	5.51
Average Salary per FTE	62257	54306
Average Daily Census Swing-SNF Beds	0.59	1.53
Average Daily Census Acute Beds	3.95	2.91
Number of Included CAHs	33	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Colorado and the United States

### CAH Financial Indicators Report

Indicator	CO	US
Total Margin	6.89	3.09
Cash Flow Margin	13.74	8.08
Return on Equity	10.52	5.97
Operating Margin	2.70	1.79
Current Ratio	3.21	2.35
Days Cash on Hand	152.81	76.26
Days in Net Accounts Receivable	55.11	52.46
Days in Gross Accounts Receivable	46.20	50.37
Equity Financing	57.25	57.82
Debt Service Coverage	4.67	2.89
Long-Term Debt to Capitalization	34.06	27.72
Outpatient Revenues to Total Revenues	78.35	76.36
Patient Deductions	36.89	42.73
Medicare Inpatient Payer Mix	75.62	73.24
Medicare Outpatient Payer Mix	36.84	36.83
Medicare Outpatient Cost to Charge	0.48	0.45
Medicare Revenue per Day	3422	2493
Salaries to Net Patient Revenue	44.45	44.68
Average Age of Plant	9.90	10.18
FTEs per Adjusted Occupied Bed	7.47	5.51
Average Salary per FTE	60041	54306
Average Daily Census Swing-SNF Beds	1.17	1.53
Average Daily Census Acute Beds	1.88	2.91
Number of Included CAHs	29	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Florida and the United States

### CAH Financial Indicators Report

Indicator	FL	US
Total Margin	1.07	3.09
Cash Flow Margin	4.99	8.08
Return on Equity	18.93	5.97
Operating Margin	-1.61	1.79
Current Ratio	1.29	2.35
Days Cash on Hand	14.65	76.26
Days in Net Accounts Receivable	54.61	52.46
Days in Gross Accounts Receivable	26.28	50.37
Equity Financing	39.58	57.82
Debt Service Coverage	1.63	2.89
Long-Term Debt to Capitalization	48.41	27.72
Outpatient Revenues to Total Revenues	73.77	76.36
Patient Deductions	63.91	42.73
Medicare Inpatient Payer Mix	73.50	73.24
Medicare Outpatient Payer Mix	28.71	36.83
Medicare Outpatient Cost to Charge	0.26	0.45
Medicare Revenue per Day	1311	2493
Salaries to Net Patient Revenue	41.86	44.68
Average Age of Plant	7.72	10.18
FTEs per Adjusted Occupied Bed	3.47	5.51
Average Salary per FTE	55417	54306
Average Daily Census Swing-SNF Beds	2.20	1.53
Average Daily Census Acute Beds	4.92	2.91
Number of Included CAHs	13	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Georgia and the United States

### CAH Financial Indicators Report

Indicator	GA	US
Total Margin	-0.63	3.09
Cash Flow Margin	2.37	8.08
Return on Equity	5.11	5.97
Operating Margin	-1.36	1.79
Current Ratio	1.70	2.35
Days Cash on Hand	34.74	76.26
Days in Net Accounts Receivable	43.69	52.46
Days in Gross Accounts Receivable	52.64	50.37
Equity Financing	57.36	57.82
Debt Service Coverage	1.08	2.89
Long-Term Debt to Capitalization	32.43	27.72
Outpatient Revenues to Total Revenues	69.48	76.36
Patient Deductions	56.86	42.73
Medicare Inpatient Payer Mix	64.60	73.24
Medicare Outpatient Payer Mix	25.60	36.83
Medicare Outpatient Cost to Charge	0.35	0.45
Medicare Revenue per Day	1524	2493
Salaries to Net Patient Revenue	44.46	44.68
Average Age of Plant	11.68	10.18
FTEs per Adjusted Occupied Bed	4.81	5.51
Average Salary per FTE	45062	54306
Average Daily Census Swing-SNF Beds	2.50	1.53
Average Daily Census Acute Beds	2.63	2.91
Number of Included CAHs	29	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Hawaii and the United States

### CAH Financial Indicators Report

Indicator	HI	US
Total Margin	12.43	3.09
Cash Flow Margin	-4.59	8.08
Return on Equity	10.35	5.97
Operating Margin	-12.19	1.79
Current Ratio	3.01	2.35
Days Cash on Hand	46.27	76.26
Days in Net Accounts Receivable	46.72	52.46
Days in Gross Accounts Receivable	75.62	50.37
Equity Financing	76.53	57.82
Debt Service Coverage	6.56	2.89
Long-Term Debt to Capitalization	13.23	27.72
Outpatient Revenues to Total Revenues	44.89	76.36
Patient Deductions	27.13	42.73
Medicare Inpatient Payer Mix	39.72	73.24
Medicare Outpatient Payer Mix	11.78	36.83
Medicare Outpatient Cost to Charge	0.64	0.45
Medicare Revenue per Day	3414	2493
Salaries to Net Patient Revenue	60.62	44.68
Average Age of Plant	11.41	10.18
FTEs per Adjusted Occupied Bed	11.81	5.51
Average Salary per FTE	65464	54306
Average Daily Census Swing-SNF Beds	0.81	1.53
Average Daily Census Acute Beds	0.12	2.91
Number of Included CAHs	9	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Idaho and the United States

### CAH Financial Indicators Report

Indicator	ID	US
Total Margin	1.59	3.09
Cash Flow Margin	5.16	8.08
Return on Equity	3.60	5.97
Operating Margin	-0.93	1.79
Current Ratio	4.16	2.35
Days Cash on Hand	93.28	76.26
Days in Net Accounts Receivable	63.25	52.46
Days in Gross Accounts Receivable	66.79	50.37
Equity Financing	62.81	57.82
Debt Service Coverage	2.84	2.89
Long-Term Debt to Capitalization	18.38	27.72
Outpatient Revenues to Total Revenues	73.94	76.36
Patient Deductions	33.74	42.73
Medicare Inpatient Payer Mix	67.47	73.24
Medicare Outpatient Payer Mix	32.02	36.83
Medicare Outpatient Cost to Charge	0.54	0.45
Medicare Revenue per Day	2984	2493
Salaries to Net Patient Revenue	47.59	44.68
Average Age of Plant	8.30	10.18
FTEs per Adjusted Occupied Bed	9.08	5.51
Average Salary per FTE	56507	54306
Average Daily Census Swing-SNF Beds	0.85	1.53
Average Daily Census Acute Beds	2.59	2.91
Number of Included CAHs	27	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Illinois and the United States

### CAH Financial Indicators Report

Indicator	IL	US
Total Margin	4.30	3.09
Cash Flow Margin	10.20	8.08
Return on Equity	8.84	5.97
Operating Margin	5.63	1.79
Current Ratio	2.24	2.35
Days Cash on Hand	143.78	76.26
Days in Net Accounts Receivable	56.32	52.46
Days in Gross Accounts Receivable	43.40	50.37
Equity Financing	56.42	57.82
Debt Service Coverage	2.99	2.89
Long-Term Debt to Capitalization	36.53	27.72
Outpatient Revenues to Total Revenues	83.19	76.36
Patient Deductions	53.90	42.73
Medicare Inpatient Payer Mix	76.74	73.24
Medicare Outpatient Payer Mix	36.95	36.83
Medicare Outpatient Cost to Charge	0.33	0.45
Medicare Revenue per Day	2237	2493
Salaries to Net Patient Revenue	37.89	44.68
Average Age of Plant	9.88	10.18
FTEs per Adjusted Occupied Bed	4.69	5.51
Average Salary per FTE	53612	54306
Average Daily Census Swing-SNF Beds	1.72	1.53
Average Daily Census Acute Beds	4.05	2.91
Number of Included CAHs	51	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for Indiana and the United States

### CAH Financial Indicators Report

Indicator	IN	US
Total Margin	6.16	3.09
Cash Flow Margin	11.58	8.08
Return on Equity	7.93	5.97
Operating Margin	7.81	1.79
Current Ratio	2.37	2.35
Days Cash on Hand	38.08	76.26
Days in Net Accounts Receivable	49.57	52.46
Days in Gross Accounts Receivable	33.19	50.37
Equity Financing	66.72	57.82
Debt Service Coverage	3.42	2.89
Long-Term Debt to Capitalization	24.20	27.72
Outpatient Revenues to Total Revenues	82.76	76.36
Patient Deductions	59.63	42.73
Medicare Inpatient Payer Mix	64.62	73.24
Medicare Outpatient Payer Mix	31.98	36.83
Medicare Outpatient Cost to Charge	0.29	0.45
Medicare Revenue per Day	2580	2493
Salaries to Net Patient Revenue	36.07	44.68
Average Age of Plant	8.88	10.18
FTEs per Adjusted Occupied Bed	4.74	5.51
Average Salary per FTE	57232	54306
Average Daily Census Swing-SNF Beds	0.95	1.53
Average Daily Census Acute Beds	5.76	2.91
Number of Included CAHs	34	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Iowa and the United States

### CAH Financial Indicators Report

Indicator	IA	US
Total Margin	4.72	3.09
Cash Flow Margin	10.59	8.08
Return on Equity	6.88	5.97
Operating Margin	3.83	1.79
Current Ratio	2.29	2.35
Days Cash on Hand	143.61	76.26
Days in Net Accounts Receivable	52.09	52.46
Days in Gross Accounts Receivable	41.45	50.37
Equity Financing	43.91	57.82
Debt Service Coverage	3.96	2.89
Long-Term Debt to Capitalization	47.29	27.72
Outpatient Revenues to Total Revenues	80.98	76.36
Patient Deductions	38.77	42.73
Medicare Inpatient Payer Mix	78.73	73.24
Medicare Outpatient Payer Mix	41.27	36.83
Medicare Outpatient Cost to Charge	0.48	0.45
Medicare Revenue per Day	2569	2493
Salaries to Net Patient Revenue	42.31	44.68
Average Age of Plant	9.42	10.18
FTEs per Adjusted Occupied Bed	5.21	5.51
Average Salary per FTE	52930	54306
Average Daily Census Swing-SNF Beds	2.04	1.53
Average Daily Census Acute Beds	2.67	2.91
Number of Included CAHs	82	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Kansas and the United States

### CAH Financial Indicators Report

Indicator	KS	US
Total Margin	-0.90	3.09
Cash Flow Margin	0.04	8.08
Return on Equity	-2.18	5.97
Operating Margin	-6.46	1.79
Current Ratio	2.17	2.35
Days Cash on Hand	45.69	76.26
Days in Net Accounts Receivable	54.35	52.46
Days in Gross Accounts Receivable	56.73	50.37
Equity Financing	55.93	57.82
Debt Service Coverage	1.15	2.89
Long-Term Debt to Capitalization	27.07	27.72
Outpatient Revenues to Total Revenues	70.75	76.36
Patient Deductions	34.25	42.73
Medicare Inpatient Payer Mix	88.60	73.24
Medicare Outpatient Payer Mix	47.89	36.83
Medicare Outpatient Cost to Charge	0.54	0.45
Medicare Revenue per Day	2144	2493
Salaries to Net Patient Revenue	51.92	44.68
Average Age of Plant	11.31	10.18
FTEs per Adjusted Occupied Bed	5.53	5.51
Average Salary per FTE	48045	54306
Average Daily Census Swing-SNF Beds	2.20	1.53
Average Daily Census Acute Beds	1.56	2.91
Number of Included CAHs	84	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Kentucky and the United States

### CAH Financial Indicators Report

Indicator	KY	US
Total Margin	1.36	3.09
Cash Flow Margin	9.09	8.08
Return on Equity	7.26	5.97
Operating Margin	2.39	1.79
Current Ratio	1.31	2.35
Days Cash on Hand	40.44	76.26
Days in Net Accounts Receivable	62.69	52.46
Days in Gross Accounts Receivable	49.01	50.37
Equity Financing	49.71	57.82
Debt Service Coverage	1.64	2.89
Long-Term Debt to Capitalization	29.52	27.72
Outpatient Revenues to Total Revenues	79.50	76.36
Patient Deductions	61.31	42.73
Medicare Inpatient Payer Mix	65.34	73.24
Medicare Outpatient Payer Mix	31.41	36.83
Medicare Outpatient Cost to Charge	0.28	0.45
Medicare Revenue per Day	1541	2493
Salaries to Net Patient Revenue	41.40	44.68
Average Age of Plant	9.62	10.18
FTEs per Adjusted Occupied Bed	3.83	5.51
Average Salary per FTE	49643	54306
Average Daily Census Swing-SNF Beds	2.40	1.53
Average Daily Census Acute Beds	5.23	2.91
Number of Included CAHs	27	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Louisiana and the United States

### CAH Financial Indicators Report

Indicator	LA	US
Total Margin	3.23	3.09
Cash Flow Margin	5.91	8.08
Return on Equity	5.03	5.97
Operating Margin	0.98	1.79
Current Ratio	3.42	2.35
Days Cash on Hand	89.70	76.26
Days in Net Accounts Receivable	48.79	52.46
Days in Gross Accounts Receivable	58.84	50.37
Equity Financing	62.12	57.82
Debt Service Coverage	3.08	2.89
Long-Term Debt to Capitalization	18.01	27.72
Outpatient Revenues to Total Revenues	73.33	76.36
Patient Deductions	52.20	42.73
Medicare Inpatient Payer Mix	66.53	73.24
Medicare Outpatient Payer Mix	31.51	36.83
Medicare Outpatient Cost to Charge	0.40	0.45
Medicare Revenue per Day	2143	2493
Salaries to Net Patient Revenue	48.25	44.68
Average Age of Plant	11.36	10.18
FTEs per Adjusted Occupied Bed	4.63	5.51
Average Salary per FTE	49175	54306
Average Daily Census Swing-SNF Beds	2.05	1.53
Average Daily Census Acute Beds	3.40	2.91
Number of Included CAHs	26	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Maine and the United States

### CAH Financial Indicators Report

Indicator	ME	US
Total Margin	-0.41	3.09
Cash Flow Margin	3.93	8.08
Return on Equity	-0.90	5.97
Operating Margin	1.08	1.79
Current Ratio	1.26	2.35
Days Cash on Hand	72.30	76.26
Days in Net Accounts Receivable	48.02	52.46
Days in Gross Accounts Receivable	51.39	50.37
Equity Financing	57.29	57.82
Debt Service Coverage	2.61	2.89
Long-Term Debt to Capitalization	25.78	27.72
Outpatient Revenues to Total Revenues	78.53	76.36
Patient Deductions	40.53	42.73
Medicare Inpatient Payer Mix	70.74	73.24
Medicare Outpatient Payer Mix	38.97	36.83
Medicare Outpatient Cost to Charge	0.47	0.45
Medicare Revenue per Day	2374	2493
Salaries to Net Patient Revenue	45.78	44.68
Average Age of Plant	14.75	10.18
FTEs per Adjusted Occupied Bed	5.84	5.51
Average Salary per FTE	65605	54306
Average Daily Census Swing-SNF Beds	2.78	1.53
Average Daily Census Acute Beds	7.68	2.91
Number of Included CAHs	16	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Massachusetts and the United States

### CAH Financial Indicators Report

Indicator	MA	US
Total Margin	3.09	3.09
Cash Flow Margin	9.82	8.08
Return on Equity	10.88	5.97
Operating Margin	5.12	1.79
Current Ratio	1.11	2.35
Days Cash on Hand	118.28	76.26
Days in Net Accounts Receivable	37.49	52.46
Days in Gross Accounts Receivable	18.72	50.37
Equity Financing	67.27	57.82
Debt Service Coverage	4.55	2.89
Long-Term Debt to Capitalization	18.44	27.72
Outpatient Revenues to Total Revenues	81.64	76.36
Patient Deductions	50.05	42.73
Medicare Inpatient Payer Mix	80.75	73.24
Medicare Outpatient Payer Mix	34.19	36.83
Medicare Outpatient Cost to Charge	0.39	0.45
Medicare Revenue per Day	3185	2493
Salaries to Net Patient Revenue	46.03	44.68
Average Age of Plant	10.28	10.18
FTEs per Adjusted Occupied Bed	4.12	5.51
Average Salary per FTE	100567	54306
Average Daily Census Swing-SNF Beds	4.71	1.53
Average Daily Census Acute Beds	7.20	2.91
Number of Included CAHs	3	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Michigan and the United States

### CAH Financial Indicators Report

Indicator	MI	US
Total Margin	1.54	3.09
Cash Flow Margin	6.94	8.08
Return on Equity	3.16	5.97
Operating Margin	2.72	1.79
Current Ratio	1.78	2.35
Days Cash on Hand	67.21	76.26
Days in Net Accounts Receivable	40.81	52.46
Days in Gross Accounts Receivable	45.80	50.37
Equity Financing	70.39	57.82
Debt Service Coverage	1.85	2.89
Long-Term Debt to Capitalization	19.55	27.72
Outpatient Revenues to Total Revenues	84.69	76.36
Patient Deductions	46.84	42.73
Medicare Inpatient Payer Mix	61.44	73.24
Medicare Outpatient Payer Mix	33.50	36.83
Medicare Outpatient Cost to Charge	0.39	0.45
Medicare Revenue per Day	2593	2493
Salaries to Net Patient Revenue	44.44	44.68
Average Age of Plant	13.62	10.18
FTEs per Adjusted Occupied Bed	5.14	5.51
Average Salary per FTE	59974	54306
Average Daily Census Swing-SNF Beds	0.40	1.53
Average Daily Census Acute Beds	3.90	2.91
Number of Included CAHs	35	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for Minnesota and the United States

### CAH Financial Indicators Report

Indicator	MN	US
Total Margin	3.40	3.09
Cash Flow Margin	9.93	8.08
Return on Equity	5.35	5.97
Operating Margin	2.63	1.79
Current Ratio	2.78	2.35
Days Cash on Hand	122.03	76.26
Days in Net Accounts Receivable	50.43	52.46
Days in Gross Accounts Receivable	37.07	50.37
Equity Financing	55.57	57.82
Debt Service Coverage	2.86	2.89
Long-Term Debt to Capitalization	36.41	27.72
Outpatient Revenues to Total Revenues	75.22	76.36
Patient Deductions	34.87	42.73
Medicare Inpatient Payer Mix	68.03	73.24
Medicare Outpatient Payer Mix	37.96	36.83
Medicare Outpatient Cost to Charge	0.49	0.45
Medicare Revenue per Day	3243	2493
Salaries to Net Patient Revenue	43.07	44.68
Average Age of Plant	10.43	10.18
FTEs per Adjusted Occupied Bed	7.38	5.51
Average Salary per FTE	60874	54306
Average Daily Census Swing-SNF Beds	1.22	1.53
Average Daily Census Acute Beds	2.54	2.91
Number of Included CAHs	78	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Mississippi and the United States

### CAH Financial Indicators Report

Indicator	MS	US
Total Margin	-3.99	3.09
Cash Flow Margin	4.82	8.08
Return on Equity	-7.47	5.97
Operating Margin	-2.44	1.79
Current Ratio	1.17	2.35
Days Cash on Hand	21.35	76.26
Days in Net Accounts Receivable	47.16	52.46
Days in Gross Accounts Receivable	70.30	50.37
Equity Financing	43.09	57.82
Debt Service Coverage	0.40	2.89
Long-Term Debt to Capitalization	25.30	27.72
Outpatient Revenues to Total Revenues	66.06	76.36
Patient Deductions	42.10	42.73
Medicare Inpatient Payer Mix	88.98	73.24
Medicare Outpatient Payer Mix	40.24	36.83
Medicare Outpatient Cost to Charge	0.45	0.45
Medicare Revenue per Day	1608	2493
Salaries to Net Patient Revenue	46.66	44.68
Average Age of Plant	4.91	10.18
FTEs per Adjusted Occupied Bed	4.01	5.51
Average Salary per FTE	48808	54306
Average Daily Census Swing-SNF Beds	5.56	1.53
Average Daily Census Acute Beds	2.89	2.91
Number of Included CAHs	28	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Missouri and the United States

### CAH Financial Indicators Report

Indicator	MO	US
Total Margin	-1.00	3.09
Cash Flow Margin	5.84	8.08
Return on Equity	0.67	5.97
Operating Margin	-1.60	1.79
Current Ratio	2.01	2.35
Days Cash on Hand	64.05	76.26
Days in Net Accounts Receivable	50.40	52.46
Days in Gross Accounts Receivable	51.19	50.37
Equity Financing	70.33	57.82
Debt Service Coverage	1.80	2.89
Long-Term Debt to Capitalization	10.70	27.72
Outpatient Revenues to Total Revenues	80.20	76.36
Patient Deductions	53.31	42.73
Medicare Inpatient Payer Mix	76.48	73.24
Medicare Outpatient Payer Mix	40.52	36.83
Medicare Outpatient Cost to Charge	0.37	0.45
Medicare Revenue per Day	1922	2493
Salaries to Net Patient Revenue	43.26	44.68
Average Age of Plant	9.73	10.18
FTEs per Adjusted Occupied Bed	4.29	5.51
Average Salary per FTE	54068	54306
Average Daily Census Swing-SNF Beds	2.79	1.53
Average Daily Census Acute Beds	4.05	2.91
Number of Included CAHs	33	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Montana and the United States

### CAH Financial Indicators Report

Indicator	MT	US
Total Margin	3.34	3.09
Cash Flow Margin	4.49	8.08
Return on Equity	6.10	5.97
Operating Margin	-0.94	1.79
Current Ratio	3.02	2.35
Days Cash on Hand	91.19	76.26
Days in Net Accounts Receivable	62.66	52.46
Days in Gross Accounts Receivable	65.59	50.37
Equity Financing	65.54	57.82
Debt Service Coverage	2.34	2.89
Long-Term Debt to Capitalization	25.24	27.72
Outpatient Revenues to Total Revenues	68.86	76.36
Patient Deductions	28.04	42.73
Medicare Inpatient Payer Mix	70.16	73.24
Medicare Outpatient Payer Mix	37.90	36.83
Medicare Outpatient Cost to Charge	0.55	0.45
Medicare Revenue per Day	2546	2493
Salaries to Net Patient Revenue	51.32	44.68
Average Age of Plant	11.73	10.18
FTEs per Adjusted Occupied Bed	8.70	5.51
Average Salary per FTE	51441	54306
Average Daily Census Swing-SNF Beds	1.21	1.53
Average Daily Census Acute Beds	1.22	2.91
Number of Included CAHs	46	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Nebraska and the United States

### CAH Financial Indicators Report

Indicator	NE	US
Total Margin	3.65	3.09
Cash Flow Margin	11.57	8.08
Return on Equity	4.98	5.97
Operating Margin	3.36	1.79
Current Ratio	3.06	2.35
Days Cash on Hand	159.69	76.26
Days in Net Accounts Receivable	55.43	52.46
Days in Gross Accounts Receivable	59.33	50.37
Equity Financing	63.49	57.82
Debt Service Coverage	3.81	2.89
Long-Term Debt to Capitalization	28.76	27.72
Outpatient Revenues to Total Revenues	76.11	76.36
Patient Deductions	21.80	42.73
Medicare Inpatient Payer Mix	85.00	73.24
Medicare Outpatient Payer Mix	48.22	36.83
Medicare Outpatient Cost to Charge	0.58	0.45
Medicare Revenue per Day	3205	2493
Salaries to Net Patient Revenue	45.65	44.68
Average Age of Plant	7.88	10.18
FTEs per Adjusted Occupied Bed	6.46	5.51
Average Salary per FTE	54577	54306
Average Daily Census Swing-SNF Beds	1.32	1.53
Average Daily Census Acute Beds	1.81	2.91
Number of Included CAHs	64	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Nevada and the United States

### CAH Financial Indicators Report

Indicator	NV	US
Total Margin	6.98	3.09
Cash Flow Margin	11.73	8.08
Return on Equity	8.29	5.97
Operating Margin	3.34	1.79
Current Ratio	3.45	2.35
Days Cash on Hand	100.32	76.26
Days in Net Accounts Receivable	62.79	52.46
Days in Gross Accounts Receivable	64.34	50.37
Equity Financing	72.78	57.82
Debt Service Coverage	6.69	2.89
Long-Term Debt to Capitalization	14.61	27.72
Outpatient Revenues to Total Revenues	78.03	76.36
Patient Deductions	46.53	42.73
Medicare Inpatient Payer Mix	64.42	73.24
Medicare Outpatient Payer Mix	33.14	36.83
Medicare Outpatient Cost to Charge	0.37	0.45
Medicare Revenue per Day	3042	2493
Salaries to Net Patient Revenue	39.51	44.68
Average Age of Plant	10.15	10.18
FTEs per Adjusted Occupied Bed	6.84	5.51
Average Salary per FTE	63260	54306
Average Daily Census Swing-SNF Beds	0.56	1.53
Average Daily Census Acute Beds	3.35	2.91
Number of Included CAHs	11	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for New Hampshire and the United States

### CAH Financial Indicators Report

Indicator	NH	US
Total Margin	0.23	3.09
Cash Flow Margin	4.57	8.08
Return on Equity	0.92	5.97
Operating Margin	0.18	1.79
Current Ratio	1.38	2.35
Days Cash on Hand	182.80	76.26
Days in Net Accounts Receivable	44.74	52.46
Days in Gross Accounts Receivable	25.36	50.37
Equity Financing	50.63	57.82
Debt Service Coverage	1.91	2.89
Long-Term Debt to Capitalization	36.59	27.72
Outpatient Revenues to Total Revenues	79.18	76.36
Patient Deductions	47.50	42.73
Medicare Inpatient Payer Mix	79.71	73.24
Medicare Outpatient Payer Mix	40.05	36.83
Medicare Outpatient Cost to Charge	0.41	0.45
Medicare Revenue per Day	2774	2493
Salaries to Net Patient Revenue	45.93	44.68
Average Age of Plant	12.31	10.18
FTEs per Adjusted Occupied Bed	5.34	5.51
Average Salary per FTE	66298	54306
Average Daily Census Swing-SNF Beds	3.47	1.53
Average Daily Census Acute Beds	6.40	2.91
Number of Included CAHs	13	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for New Mexico and the United States

### CAH Financial Indicators Report

Indicator	NM	US
Total Margin	6.91	3.09
Cash Flow Margin	9.23	8.08
Return on Equity	6.41	5.97
Operating Margin	5.46	1.79
Current Ratio	2.51	2.35
Days Cash on Hand	71.00	76.26
Days in Net Accounts Receivable	37.60	52.46
Days in Gross Accounts Receivable	42.46	50.37
Equity Financing	91.77	57.82
Debt Service Coverage	9.29	2.89
Long-Term Debt to Capitalization	0.00	27.72
Outpatient Revenues to Total Revenues	71.83	76.36
Patient Deductions	55.05	42.73
Medicare Inpatient Payer Mix	54.13	73.24
Medicare Outpatient Payer Mix	30.17	36.83
Medicare Outpatient Cost to Charge	0.37	0.45
Medicare Revenue per Day	2809	2493
Salaries to Net Patient Revenue	42.05	44.68
Average Age of Plant	8.17	10.18
FTEs per Adjusted Occupied Bed	6.30	5.51
Average Salary per FTE	61990	54306
Average Daily Census Swing-SNF Beds	0.44	1.53
Average Daily Census Acute Beds	3.77	2.91
Number of Included CAHs	9	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for New York and the United States

### CAH Financial Indicators Report

Indicator	NY	US
Total Margin	-3.51	3.09
Cash Flow Margin	2.11	8.08
Return on Equity	4.11	5.97
Operating Margin	-6.07	1.79
Current Ratio	1.51	2.35
Days Cash on Hand	39.25	76.26
Days in Net Accounts Receivable	38.85	52.46
Days in Gross Accounts Receivable	28.31	50.37
Equity Financing	52.22	57.82
Debt Service Coverage	0.97	2.89
Long-Term Debt to Capitalization	31.05	27.72
Outpatient Revenues to Total Revenues	76.34	76.36
Patient Deductions	50.31	42.73
Medicare Inpatient Payer Mix	69.97	73.24
Medicare Outpatient Payer Mix	25.46	36.83
Medicare Outpatient Cost to Charge	0.43	0.45
Medicare Revenue per Day	2310	2493
Salaries to Net Patient Revenue	52.11	44.68
Average Age of Plant	12.99	10.18
FTEs per Adjusted Occupied Bed	4.46	5.51
Average Salary per FTE	49842	54306
Average Daily Census Swing-SNF Beds	3.13	1.53
Average Daily Census Acute Beds	3.00	2.91
Number of Included CAHs	16	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for North Carolina and the United States

### CAH Financial Indicators Report

Indicator	NC	US
Total Margin	1.06	3.09
Cash Flow Margin	4.70	8.08
Return on Equity	1.75	5.97
Operating Margin	0.69	1.79
Current Ratio	1.80	2.35
Days Cash on Hand	57.80	76.26
Days in Net Accounts Receivable	58.42	52.46
Days in Gross Accounts Receivable	49.37	50.37
Equity Financing	58.77	57.82
Debt Service Coverage	0.35	2.89
Long-Term Debt to Capitalization	21.24	27.72
Outpatient Revenues to Total Revenues	75.46	76.36
Patient Deductions	55.33	42.73
Medicare Inpatient Payer Mix	64.39	73.24
Medicare Outpatient Payer Mix	37.68	36.83
Medicare Outpatient Cost to Charge	0.32	0.45
Medicare Revenue per Day	2140	2493
Salaries to Net Patient Revenue	43.60	44.68
Average Age of Plant	12.87	10.18
FTEs per Adjusted Occupied Bed	4.21	5.51
Average Salary per FTE	51540	54306
Average Daily Census Swing-SNF Beds	1.19	1.53
Average Daily Census Acute Beds	5.83	2.91
Number of Included CAHs	19	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for North Dakota and the United States

### CAH Financial Indicators Report

Indicator	ND	US
Total Margin	2.29	3.09
Cash Flow Margin	6.10	8.08
Return on Equity	5.81	5.97
Operating Margin	-1.28	1.79
Current Ratio	2.29	2.35
Days Cash on Hand	56.55	76.26
Days in Net Accounts Receivable	53.06	52.46
Days in Gross Accounts Receivable	49.62	50.37
Equity Financing	59.82	57.82
Debt Service Coverage	3.04	2.89
Long-Term Debt to Capitalization	24.44	27.72
Outpatient Revenues to Total Revenues	70.39	76.36
Patient Deductions	22.18	42.73
Medicare Inpatient Payer Mix	90.90	73.24
Medicare Outpatient Payer Mix	46.29	36.83
Medicare Outpatient Cost to Charge	0.63	0.45
Medicare Revenue per Day	1985	2493
Salaries to Net Patient Revenue	48.05	44.68
Average Age of Plant	12.12	10.18
FTEs per Adjusted Occupied Bed	6.35	5.51
Average Salary per FTE	50743	54306
Average Daily Census Swing-SNF Beds	1.52	1.53
Average Daily Census Acute Beds	1.16	2.91
Number of Included CAHs	36	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Ohio and the United States

### CAH Financial Indicators Report

Indicator	OH	US
Total Margin	4.31	3.09
Cash Flow Margin	9.37	8.08
Return on Equity	6.39	5.97
Operating Margin	4.66	1.79
Current Ratio	2.19	2.35
Days Cash on Hand	34.10	76.26
Days in Net Accounts Receivable	49.12	52.46
Days in Gross Accounts Receivable	36.45	50.37
Equity Financing	56.53	57.82
Debt Service Coverage	3.03	2.89
Long-Term Debt to Capitalization	15.59	27.72
Outpatient Revenues to Total Revenues	79.41	76.36
Patient Deductions	57.37	42.73
Medicare Inpatient Payer Mix	57.88	73.24
Medicare Outpatient Payer Mix	26.98	36.83
Medicare Outpatient Cost to Charge	0.31	0.45
Medicare Revenue per Day	2695	2493
Salaries to Net Patient Revenue	35.21	44.68
Average Age of Plant	12.59	10.18
FTEs per Adjusted Occupied Bed	4.71	5.51
Average Salary per FTE	54906	54306
Average Daily Census Swing-SNF Beds	1.66	1.53
Average Daily Census Acute Beds	5.95	2.91
Number of Included CAHs	31	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Oklahoma and the United States

### CAH Financial Indicators Report

Indicator	OK	US
Total Margin	-2.56	3.09
Cash Flow Margin	2.32	8.08
Return on Equity	-1.77	5.97
Operating Margin	-5.75	1.79
Current Ratio	1.35	2.35
Days Cash on Hand	27.58	76.26
Days in Net Accounts Receivable	64.52	52.46
Days in Gross Accounts Receivable	60.27	50.37
Equity Financing	50.90	57.82
Debt Service Coverage	1.30	2.89
Long-Term Debt to Capitalization	10.08	27.72
Outpatient Revenues to Total Revenues	74.40	76.36
Patient Deductions	52.19	42.73
Medicare Inpatient Payer Mix	83.18	73.24
Medicare Outpatient Payer Mix	38.03	36.83
Medicare Outpatient Cost to Charge	0.44	0.45
Medicare Revenue per Day	1929	2493
Salaries to Net Patient Revenue	52.41	44.68
Average Age of Plant	5.94	10.18
FTEs per Adjusted Occupied Bed	4.07	5.51
Average Salary per FTE	50717	54306
Average Daily Census Swing-SNF Beds	1.98	1.53
Average Daily Census Acute Beds	1.56	2.91
Number of Included CAHs	32	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Oregon and the United States

### CAH Financial Indicators Report

Indicator	OR	US
Total Margin	5.18	3.09
Cash Flow Margin	6.41	8.08
Return on Equity	7.17	5.97
Operating Margin	3.89	1.79
Current Ratio	2.71	2.35
Days Cash on Hand	44.45	76.26
Days in Net Accounts Receivable	52.47	52.46
Days in Gross Accounts Receivable	54.03	50.37
Equity Financing	54.89	57.82
Debt Service Coverage	3.18	2.89
Long-Term Debt to Capitalization	32.44	27.72
Outpatient Revenues to Total Revenues	78.75	76.36
Patient Deductions	42.38	42.73
Medicare Inpatient Payer Mix	56.01	73.24
Medicare Outpatient Payer Mix	38.59	36.83
Medicare Outpatient Cost to Charge	0.49	0.45
Medicare Revenue per Day	3468	2493
Salaries to Net Patient Revenue	43.90	44.68
Average Age of Plant	10.49	10.18
FTEs per Adjusted Occupied Bed	6.73	5.51
Average Salary per FTE	77050	54306
Average Daily Census Swing-SNF Beds	0.95	1.53
Average Daily Census Acute Beds	5.29	2.91
Number of Included CAHs	25	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Pennsylvania and the United States

### CAH Financial Indicators Report

Indicator	PA	US
Total Margin	-1.46	3.09
Cash Flow Margin	6.97	8.08
Return on Equity	0.66	5.97
Operating Margin	-2.37	1.79
Current Ratio	1.54	2.35
Days Cash on Hand	36.97	76.26
Days in Net Accounts Receivable	46.60	52.46
Days in Gross Accounts Receivable	46.44	50.37
Equity Financing	35.07	57.82
Debt Service Coverage	1.49	2.89
Long-Term Debt to Capitalization	59.57	27.72
Outpatient Revenues to Total Revenues	74.66	76.36
Patient Deductions	56.72	42.73
Medicare Inpatient Payer Mix	64.28	73.24
Medicare Outpatient Payer Mix	29.61	36.83
Medicare Outpatient Cost to Charge	0.31	0.45
Medicare Revenue per Day	1632	2493
Salaries to Net Patient Revenue	42.00	44.68
Average Age of Plant	13.28	10.18
FTEs per Adjusted Occupied Bed	6.47	5.51
Average Salary per FTE	50314	54306
Average Daily Census Swing-SNF Beds	1.87	1.53
Average Daily Census Acute Beds	6.46	2.91
Number of Included CAHs	11	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for South Carolina and the United States

### CAH Financial Indicators Report

Indicator	SC	US
Total Margin	-2.05	3.09
Cash Flow Margin	0.89	8.08
Return on Equity	-0.25	5.97
Operating Margin	-1.23	1.79
Current Ratio	1.62	2.35
Days Cash on Hand	50.11	76.26
Days in Net Accounts Receivable	53.30	52.46
Days in Gross Accounts Receivable	65.19	50.37
Equity Financing	43.09	57.82
Debt Service Coverage	0.84	2.89
Long-Term Debt to Capitalization	41.37	27.72
Outpatient Revenues to Total Revenues	82.04	76.36
Patient Deductions	42.71	42.73
Medicare Inpatient Payer Mix	53.61	73.24
Medicare Outpatient Payer Mix	21.55	36.83
Medicare Outpatient Cost to Charge	0.46	0.45
Medicare Revenue per Day	2033	2493
Salaries to Net Patient Revenue	50.79	44.68
Average Age of Plant	18.44	10.18
FTEs per Adjusted Occupied Bed	4.97	5.51
Average Salary per FTE	53236	54306
Average Daily Census Swing-SNF Beds	1.77	1.53
Average Daily Census Acute Beds	2.01	2.91
Number of Included CAHs	4	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for South Dakota and the United States

### CAH Financial Indicators Report

Indicator	SD	US
Total Margin	4.57	3.09
Cash Flow Margin	10.78	8.08
Return on Equity	7.93	5.97
Operating Margin	4.46	1.79
Current Ratio	2.56	2.35
Days Cash on Hand	60.20	76.26
Days in Net Accounts Receivable	52.69	52.46
Days in Gross Accounts Receivable	39.45	50.37
Equity Financing	61.73	57.82
Debt Service Coverage	3.94	2.89
Long-Term Debt to Capitalization	24.84	27.72
Outpatient Revenues to Total Revenues	71.56	76.36
Patient Deductions	33.89	42.73
Medicare Inpatient Payer Mix	89.36	73.24
Medicare Outpatient Payer Mix	47.08	36.83
Medicare Outpatient Cost to Charge	0.49	0.45
Medicare Revenue per Day	2069	2493
Salaries to Net Patient Revenue	46.38	44.68
Average Age of Plant	10.52	10.18
FTEs per Adjusted Occupied Bed	6.34	5.51
Average Salary per FTE	51392	54306
Average Daily Census Swing-SNF Beds	1.48	1.53
Average Daily Census Acute Beds	1.35	2.91
Number of Included CAHs	38	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Tennessee and the United States

### CAH Financial Indicators Report

Indicator	TN	US
Total Margin	3.58	3.09
Cash Flow Margin	9.69	8.08
Return on Equity	11.85	5.97
Operating Margin	3.65	1.79
Current Ratio	1.81	2.35
Days Cash on Hand	9.26	76.26
Days in Net Accounts Receivable	54.16	52.46
Days in Gross Accounts Receivable	39.16	50.37
Equity Financing	73.56	57.82
Debt Service Coverage	2.97	2.89
Long-Term Debt to Capitalization	2.67	27.72
Outpatient Revenues to Total Revenues	83.53	76.36
Patient Deductions	64.67	42.73
Medicare Inpatient Payer Mix	66.47	73.24
Medicare Outpatient Payer Mix	24.51	36.83
Medicare Outpatient Cost to Charge	0.28	0.45
Medicare Revenue per Day	1832	2493
Salaries to Net Patient Revenue	43.02	44.68
Average Age of Plant	9.98	10.18
FTEs per Adjusted Occupied Bed	3.14	5.51
Average Salary per FTE	50770	54306
Average Daily Census Swing-SNF Beds	2.03	1.53
Average Daily Census Acute Beds	2.64	2.91
Number of Included CAHs	14	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Texas and the United States

### CAH Financial Indicators Report

Indicator	TX	US
Total Margin	5.11	3.09
Cash Flow Margin	6.44	8.08
Return on Equity	9.02	5.97
Operating Margin	3.34	1.79
Current Ratio	2.60	2.35
Days Cash on Hand	66.12	76.26
Days in Net Accounts Receivable	56.85	52.46
Days in Gross Accounts Receivable	72.05	50.37
Equity Financing	60.76	57.82
Debt Service Coverage	1.73	2.89
Long-Term Debt to Capitalization	14.15	27.72
Outpatient Revenues to Total Revenues	80.20	76.36
Patient Deductions	45.46	42.73
Medicare Inpatient Payer Mix	74.44	73.24
Medicare Outpatient Payer Mix	33.60	36.83
Medicare Outpatient Cost to Charge	0.47	0.45
Medicare Revenue per Day	2600	2493
Salaries to Net Patient Revenue	51.74	44.68
Average Age of Plant	8.64	10.18
FTEs per Adjusted Occupied Bed	4.81	5.51
Average Salary per FTE	45587	54306
Average Daily Census Swing-SNF Beds	1.32	1.53
Average Daily Census Acute Beds	1.78	2.91
Number of Included CAHs	73	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Utah and the United States

### CAH Financial Indicators Report

Indicator	UT	US
Total Margin	4.74	3.09
Cash Flow Margin	8.88	8.08
Return on Equity	6.67	5.97
Operating Margin	4.74	1.79
Current Ratio	5.24	2.35
Days Cash on Hand	248.06	76.26
Days in Net Accounts Receivable	56.23	52.46
Days in Gross Accounts Receivable	46.99	50.37
Equity Financing	83.68	57.82
Debt Service Coverage	2.97	2.89
Long-Term Debt to Capitalization	3.18	27.72
Outpatient Revenues to Total Revenues	77.06	76.36
Patient Deductions	32.39	42.73
Medicare Inpatient Payer Mix	64.34	73.24
Medicare Outpatient Payer Mix	26.87	36.83
Medicare Outpatient Cost to Charge	0.48	0.45
Medicare Revenue per Day	2907	2493
Salaries to Net Patient Revenue	35.35	44.68
Average Age of Plant	13.34	10.18
FTEs per Adjusted Occupied Bed	6.39	5.51
Average Salary per FTE	63094	54306
Average Daily Census Swing-SNF Beds	1.16	1.53
Average Daily Census Acute Beds	2.24	2.91
Number of Included CAHs	11	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Vermont and the United States

### CAH Financial Indicators Report

Indicator	VT	US
Total Margin	2.81	3.09
Cash Flow Margin	7.18	8.08
Return on Equity	5.01	5.97
Operating Margin	2.27	1.79
Current Ratio	1.28	2.35
Days Cash on Hand	118.68	76.26
Days in Net Accounts Receivable	46.22	52.46
Days in Gross Accounts Receivable	34.83	50.37
Equity Financing	57.78	57.82
Debt Service Coverage	1.50	2.89
Long-Term Debt to Capitalization	33.94	27.72
Outpatient Revenues to Total Revenues	73.63	76.36
Patient Deductions	48.34	42.73
Medicare Inpatient Payer Mix	66.56	73.24
Medicare Outpatient Payer Mix	37.33	36.83
Medicare Outpatient Cost to Charge	0.38	0.45
Medicare Revenue per Day	2325	2493
Salaries to Net Patient Revenue	47.21	44.68
Average Age of Plant	10.41	10.18
FTEs per Adjusted Occupied Bed	6.17	5.51
Average Salary per FTE	71944	54306
Average Daily Census Swing-SNF Beds	1.64	1.53
Average Daily Census Acute Beds	12.34	2.91
Number of Included CAHs	8	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Virginia and the United States

### CAH Financial Indicators Report

Indicator	VA	US
Total Margin	-2.30	3.09
Cash Flow Margin	-1.67	8.08
Return on Equity	0.90	5.97
Operating Margin	-5.50	1.79
Current Ratio	1.77	2.35
Days Cash on Hand	76.50	76.26
Days in Net Accounts Receivable	54.83	52.46
Days in Gross Accounts Receivable	52.53	50.37
Equity Financing	44.82	57.82
Debt Service Coverage	0.14	2.89
Long-Term Debt to Capitalization	46.07	27.72
Outpatient Revenues to Total Revenues	74.22	76.36
Patient Deductions	62.90	42.73
Medicare Inpatient Payer Mix	80.12	73.24
Medicare Outpatient Payer Mix	39.54	36.83
Medicare Outpatient Cost to Charge	0.34	0.45
Medicare Revenue per Day	2066	2493
Salaries to Net Patient Revenue	38.10	44.68
Average Age of Plant	7.15	10.18
FTEs per Adjusted Occupied Bed	3.71	5.51
Average Salary per FTE	56003	54306
Average Daily Census Swing-SNF Beds	2.68	1.53
Average Daily Census Acute Beds	4.68	2.91
Number of Included CAHs	7	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Washington and the United States

### CAH Financial Indicators Report

Indicator	WA	US
Total Margin	2.23	3.09
Cash Flow Margin	8.20	8.08
Return on Equity	5.26	5.97
Operating Margin	1.89	1.79
Current Ratio	3.42	2.35
Days Cash on Hand	69.88	76.26
Days in Net Accounts Receivable	46.01	52.46
Days in Gross Accounts Receivable	51.26	50.37
Equity Financing	53.64	57.82
Debt Service Coverage	4.62	2.89
Long-Term Debt to Capitalization	30.57	27.72
Outpatient Revenues to Total Revenues	75.40	76.36
Patient Deductions	41.93	42.73
Medicare Inpatient Payer Mix	72.74	73.24
Medicare Outpatient Payer Mix	35.57	36.83
Medicare Outpatient Cost to Charge	0.48	0.45
Medicare Revenue per Day	3510	2493
Salaries to Net Patient Revenue	47.78	44.68
Average Age of Plant	10.54	10.18
FTEs per Adjusted Occupied Bed	6.01	5.51
Average Salary per FTE	73733	54306
Average Daily Census Swing-SNF Beds	1.40	1.53
Average Daily Census Acute Beds	2.61	2.91
Number of Included CAHs	38	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for West Virginia and the United States

### CAH Financial Indicators Report

Indicator	WV	US
Total Margin	2.89	3.09
Cash Flow Margin	8.08	8.08
Return on Equity	11.38	5.97
Operating Margin	2.21	1.79
Current Ratio	1.16	2.35
Days Cash on Hand	43.06	76.26
Days in Net Accounts Receivable	50.24	52.46
Days in Gross Accounts Receivable	43.43	50.37
Equity Financing	31.03	57.82
Debt Service Coverage	3.17	2.89
Long-Term Debt to Capitalization	56.31	27.72
Outpatient Revenues to Total Revenues	81.29	76.36
Patient Deductions	47.94	42.73
Medicare Inpatient Payer Mix	64.33	73.24
Medicare Outpatient Payer Mix	30.25	36.83
Medicare Outpatient Cost to Charge	0.43	0.45
Medicare Revenue per Day	1786	2493
Salaries to Net Patient Revenue	45.79	44.68
Average Age of Plant	12.31	10.18
FTEs per Adjusted Occupied Bed	5.26	5.51
Average Salary per FTE	48914	54306
Average Daily Census Swing-SNF Beds	2.14	1.53
Average Daily Census Acute Beds	2.97	2.91
Number of Included CAHs	19	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.



## 2015 Median Indicator Values for Wisconsin and the United States

### CAH Financial Indicators Report

Indicator	WI	US
Total Margin	7.35	3.09
Cash Flow Margin	11.98	8.08
Return on Equity	8.80	5.97
Operating Margin	8.46	1.79
Current Ratio	2.70	2.35
Days Cash on Hand	158.02	76.26
Days in Net Accounts Receivable	51.29	52.46
Days in Gross Accounts Receivable	48.75	50.37
Equity Financing	65.59	57.82
Debt Service Coverage	5.11	2.89
Long-Term Debt to Capitalization	22.64	27.72
Outpatient Revenues to Total Revenues	80.58	76.36
Patient Deductions	41.73	42.73
Medicare Inpatient Payer Mix	63.12	73.24
Medicare Outpatient Payer Mix	31.66	36.83
Medicare Outpatient Cost to Charge	0.44	0.45
Medicare Revenue per Day	2964	2493
Salaries to Net Patient Revenue	39.28	44.68
Average Age of Plant	9.88	10.18
FTEs per Adjusted Occupied Bed	5.76	5.51
Average Salary per FTE	64594	54306
Average Daily Census Swing-SNF Beds	0.95	1.53
Average Daily Census Acute Beds	4.47	2.91
Number of Included CAHs	56	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.

## 2015 Median Indicator Values for Wyoming and the United States

### CAH Financial Indicators Report

Indicator	WY	US
Total Margin	4.85	3.09
Cash Flow Margin	3.72	8.08
Return on Equity	4.58	5.97
Operating Margin	-0.93	1.79
Current Ratio	3.71	2.35
Days Cash on Hand	98.73	76.26
Days in Net Accounts Receivable	56.82	52.46
Days in Gross Accounts Receivable	59.90	50.37
Equity Financing	65.68	57.82
Debt Service Coverage	8.14	2.89
Long-Term Debt to Capitalization	21.98	27.72
Outpatient Revenues to Total Revenues	66.83	76.36
Patient Deductions	33.13	42.73
Medicare Inpatient Payer Mix	75.25	73.24
Medicare Outpatient Payer Mix	42.07	36.83
Medicare Outpatient Cost to Charge	0.56	0.45
Medicare Revenue per Day	2991	2493
Salaries to Net Patient Revenue	53.41	44.68
Average Age of Plant	11.13	10.18
FTEs per Adjusted Occupied Bed	9.88	5.51
Average Salary per FTE	62062	54306
Average Daily Census Swing-SNF Beds	1.34	1.53
Average Daily Census Acute Beds	3.23	2.91
Number of Included CAHs	16	1293

*Number of Included CAHs* is the Number of CAHs with a Medicare Cost Report for at least 360 days (used in analysis).

*N/A* denotes medians that could not be calculated since there were no valid values for this indicator for 2015. See complete report for discussion.